

The Zell/Lurie Real Estate Center Spring Members' Meeting

Annual Award Booklet



Agenda

THURSDAY, APRIL 30, 2020

- 10:30 to 10:35 a.m. **Welcoming Remarks**
Matthew J. Lustig, Chairman of Investment Banking, North America; Head of Real Estate & Lodging, Lazard; Chair, Advisory Board, Zell/Lurie Real Estate Center at the Wharton School
Joe Gyourko, Nancy A. Nasher and David J. Haemisegger Director, Zell/Lurie Real Estate Center at the Wharton School
- 10:35 to 11:15 a.m. **Wharton Faculty on the Markets**
Moderator: Maisy Wong, James T. Riady Associate Professor of Real Estate; Assistant Director, Grayken Program in International Real Estate at the Zell/Lurie Real Estate Center
Panelists: Joe Gyourko
Peter Linneman, Sussman Professor Emeritus of Real Estate, the Wharton School
Susan Wachter, Albert Sussman Professor of Real Estate and Professor of Finance, the Wharton School
- 11:15 to 11:30 a.m. **Break**
- 11:30 to 12:15 p.m. **Panel Session: “Smart Money & Unusual Economic Times – CIO’s Perspectives”**
Moderator: Asuka Nakahara, Associate Director, Zell/Lurie Real Estate Center at the Wharton School
Panelists: Peter Ammon, CIO, the University of Pennsylvania
Gus Sauter, Former CIO, Vanguard
Jay Willoughby, CIO, TIFF Investment Management
- 12:15 to 12:30 p.m. **Break**
- 12:30 to 1:15 p.m. **Panel Session: “The Science and Public Health of the COVID-19 Crisis: A Discussion with Penn Scientists”**
Moderator: Todd Sinai, David B. Ford Professor, Professor of Real Estate and Business Economics and Public Policy, Chair, Real Estate Department
Panelists: Audrey R. Odom John, MD, PhD, Chief of the Division of Pediatric Infectious Diseases, Children’s Hospital of Philadelphia
Kevin Volpp, MD, PhD, Founders President’s Distinguished Professor of Medicine, Medical Ethics and Health Policy, and Health Care Management, Perelman School of Medicine and the Wharton School; Director, Penn Center for Health Incentives and Behavioral Economics
- 1:15 to 1:30 p.m. **Break**
- 1:30 to 2:15 p.m. A Conversation with **Sam Zell**, Chairman, Equity Group Investments, and **Barry Sternlicht**, Chairman & Chief Executive Officer, Starwood Capital Group
Facilitator: Joe Gyourko
- 2:15 p.m. **Closing Comments**
Matthew J. Lustig

Student Awards

Adam Anhang Memorial Fellowship
Recipient: Jacob Bass - UG

Andrew Murphy Fellowship in
Real Estate Recipients:
Michael Amato - MBA
Maggie Mulhern - MBA

Ballard Fund for Real Estate
Excellence Award Recipients:
Jacob Morello - MBA
Vasudha Rajgarhia - UG
Sonali Salgado - MBA
Margo Sulmont - MBA
Iman Tajadod - UG

Benjamin Franklin Kahn/WRIT Real
Estate Scholarship Recipient:
Paraskeve Plestis - MBA

The Herbert K. Brown Scholastic
Foundation Scholarship Recipient:
Jane Christen - MCP

Jerome Freedman Memorial Award in
Real Estate Recipient:
Brian Rawn - MBA

Jimmy Goette Award for
Entrepreneurial Excellence Recipients:
Kay Lee - MBA
Karina Martin - MBA
Spencer Topf - MBA

Jonas and Ann Brodie Real Estate
Mortgage Banking Prize Recipient:
Orlando Gutiérrez - MBA

Marshall Bennett Ski Classic
Fellowship Recipient:
Brittany Kneidinger - MBA

Martin Bucksbaum Memorial
Fellowship Recipients:
Gray Cherry - MBA
Sara Horiuchi - MBA
Liya Mo - MBA
Isabella Wei - MBA

Richard Frost Award Recipients:
Javion Joyner - UG
Jonah Jurick - UG
Joseph Moita - JD

Robert E. Linneman Memorial
Fellowship Recipients:
Benjamin Spiritos - MBA
Oscar Wong - MBA

Robert Olnick Scholars Award Recipients:
Nicholas Amore - UG
Stephen Brand - UG
Oluwafeyikemi Makinde - UG
Katherine Salvatori - UG

Ronen Katz Memorial Award Recipients:
Scott Heyman - MBA
Michael Wallach - UG
Angelica Zhou - UG

William Mack Award Recipient:
Stephen Rothstein - MBA

William Zucker Award Recipients:
Caroline Feeley - MBA
Elana Fortson - UG
Krzysztof Jakubowski - UG
Ryan Leets - MBA
Christopher Pang - UG

WX Scholars Recipients:
Jane Christen - MCP
Elana Fortson - UG
Maggie Mulhern - MBA
Alison Wasserman - UG

Key to Student Awards:
JD – JURIS DOCTOR
MBA – MASTER OF BUSINESS ADMINISTRATION
MCP – MASTER OF CITY PLANNING
UG – WHARTON UNDERGRADUATE

Faculty Awards

BALLARD SCHOLAR
Benjamin Keys, Rowan Family
Foundation Associate Professor,
Associate Professor of Real Estate

THE BERGER SCHOLAR IN REAL ESTATE
Jessie Handbury, Assistant Professor
of Real Estate

Above and Beyond

The Zell/Lurie Real Estate Center recognizes the following members and non-members who have gone out of their way to meet with our students in the classroom, on a career panel, as mentors, or as special visitors. The extent of industry interaction with our students makes our program particularly valuable and unique. The students, staff and faculty thank these generous individuals.

Guest Lecturers

Leo Addimando
Jacob Albano
Jeff Altman
Tracey Appelbaum
Richard Baker
Eric Baum
Sam Becker
Elizabeth Bell
Elena Botelho
Andrew Bowen
Mark Burton
E. Todd Briddell
Ron Caplan
Doug Carney
Ed Chaglassian
Vanessa Chan
Dean Cinkala
Jay Clayton
Michael Cochran
Martin Connor
Frederick N. Cooper
Larry Cordell
Joseph Cotter
Jeff Courtwright
Matt Doelger
Sara Doelger
Daniel Doll-Steinberg
Tona Dona
Chip Douglas
Noel Eisenstadt
Alec Ellison
Jim Feigenbaum
Brendan Feinberg
Alan Feldman
Ritson Ferguson
Brian Finerty
Jim Fuller
Adam Gallistel
Paolo Gamarra
Christina Gaw
Saul Goldstein
Bob Hankin
Michael Hankin
Matt Heckendorn
Robert Hornsby
Brew Johnson
Andy Jonas
Neil Jones
Jim Kenney
Ronald Kravit

Paul Levy
Kevin Lindquist
Bill Maddux
Eric Mallory
Jay Mantz
Jim Mazzealli
Shawn McCaney
John Paul McDuffie
Charley McGrath
Tom McNearney
Laura McNulty
Alfonso Munk
Mitchell Morgan
Bob Murphy
David O'Connor
Denise Olsen
Lynn Overmann
Stephan Pahides
Mark Parrell
Mehul Patel
Jim Paterno
Verdun Perry
Matt Pfeiffer
Joanne Philips
Ajay Prasad
Shari Reams
James E. Rehlaender
Kai Reynolds
Yvana Rizzo
Richard Sarkis
Marcela Sarpone
Amol Sarva
Tim Schantz
Eric Schiela
Gregorio Schneider
Ari M. Shalam
Kimberly Sherman
Stamler
Craig Spencer
Cris Sullivan
Jeff Sussman
Jeffrey Tertel
Roger Thomas
Andrew Tod
Bobby Turner
Dick Voith
Denise Yarnoff
Sapna Yathiraj
Mark Zandi

Real Estate Club Speakers

Melissa Abraham
Darcy Anders
Ramune Bartuskaite
Sara Berkeley
Eric Blumenfeld
Elena Botelho
Anne Bovaird Nevins
Anne Cummins
Catherine Droser
Andy Eschbacher
Phil Fargason
Joanne Franzel
Daniela Gastner
Audrey Greenberg
Greg Heller
George Hongchoy
Lisa Hurd
Roland Kassiss
Eric Meer
Morgan C.B Miles
Mary Moore
Julia Mullin
Brian Murray
Asuka Nakahara
Anne Nevins
Sharon Plattner
Dror Poleg
Andy Rachlin
Brian Reid
Dina Schlossberg
Heidi Segall Levy
Anjum Sharma
Dennis Sullivan
Mark Tagliaferri
David Valger
Stephanie Wiggins
Janice Wong
Nate Wooten
Morris Zimmerman

Ballard Executive Visitors

David Adelman	Bradley J. Korman
Edward Baquero	Robert Lieber
Yon Cho	Matthew Lustig
Anthony Dona	Ian Marcus
Saul Goldstein	Alfonso Munk
David Helfand	Eric Schlager
Jeffrey Kaplan	Ed Siskind

Career Mentors

Maury Apple	Josh Morris
Daniel Berman	Christopher Mundy
Lisa Bevacqua	Anthony Murphy
David Beznos	Jay A. Neveloff
Steven Binswanger	Alexander Nikolov
Marty Burger	Denise Olsen
Chad Burkhardt	David Orowitz
Thomas Burton	Edward Pantzer
Christina Chang	Mehul Patel
Joe Chu	Mike Patterson
Mitchell D. Clarfield	Michael Phillips
Michael Cohen	Rachel Reardon
Frederick Cooper	Scott Relick
Stephan L. Cutler	Chad Remis
Troy Daniel	Alan Riffkin
Andrew Domont	Jon S. Robins
Tony Dona	David Rothenberg
Jeremy Erdman	David Rubenstein
Adam Etra	Neil Rubler
Alan Feldman	Brodie Ruland
Abbe Franchot Borok	Alex Russo
Paola Gamarra	Eric Schiela
Michael Givner	Hayley Schneider
Jordan Glick	Jim Schroder
Saul Goldstein	Adam Schwartz
Jacques Gordon	Anjum K Sharma
Jeff Grasso	Robert Shasha
George S Hasenecz	Edward M. Siskind
Marshall Hayes	Hether Smith
Andrew W. Isikoff	Craig A. Spencer
Matt Jackson	Kimberly Sherman
Andy Jonas	Stamler
Matthew Kaplan	Chris Staub
Dan Katz	Andy Stewart
Christopher Kelly	Michael Stratton
Joshua King	Hamid Tabib
Bonnie Ko	Chris Terlizzi
Richard Kramer	Gary Tesch
Norman Kranzdorf	Matt Townerman
Christine Kwak	Barbara Trachtenberg
Michael Lascher	Andrew Troisi
Mark Levy	Josh Troxel
Robert Lieber	Peter Weidman
Ephram Lustgarten	Matt Wideman
Matthew Lustig	Christopher Wideman
Ryan McCaffrey	Eric Wright
Enrique Menocal	Frederick Yee
Stanley Middleman	Joseph Yiu
Jared Mintz	Rafi Zitvar
Jessica Morgan	

19th Annual Career Fair Participants

- AIP Asset Management
- Alliance HSP
- Alterra Property Group
- Angelo Gordon
- Arbor Realty Trust
- ASB Real Estate Investments
- AvalonBay Communities, Inc.
- Berkadia
- Blackstone
- Bluerock Real Estate
- BOND New York
- Bowery Valuation
- Campisano Capital
- CBRE
- CenterSquare Investment Management
- CrowdStreet, Inc.
- Eastdil Secured
- EquityMultiple
- Fairstead Affordable
- Freedom Mortgage
- Glocap Search
- Goldman Sachs & Co.
- GoldOller
- Green Courte Partners, LLC
- Greystar
- Hines
- HR&A Advisors
- Hudson Advisors
- iStar
- JBG Smith
- Jonathan Rose Companies
- K. Hovnanian Companies
- Kasa Living
- KeyBank Real Estate Capital
- Keystone Property Group
- KKR
- Lightstone Group
- Link Industrial Properties Madison Commercial Real Estate Services
- Madison Marquette
- Madison Realty Capital
- Mapletree
- Method Co.
- Nebraska Crossing/Just Data.Com
- Netrality
- Newmark Knight Frank
- NYCEDC, Real Estate Transaction Services
- Oxford Properties
- PCCP, LLC
- Pennrose
- PGIM
- PREIT
- Quaker Realty Capital
- Related Companies
- Rialto Capital Management
- RPM Development Group
- Rubenstein Partners
- Savills, Inc.
- SEO Career
- Stabilis Capital Management
- Toll Brothers
- Trademark Property Company
- Trammell Crow Company
- U.S. Department of State, Bureau of Overseas Buildings Operations
- Unibail-Rodamco-Westfield
- Vornado Realty Trust
- Walker & Dunlop
- Walton Street Capital
- Waterfall Asset Management
- WHI Real Estate Partners L.P.



Zell/Lurie Real Estate Center
The Wharton School
The University of Pennsylvania
4th Floor, Vance Hall 3733 Spruce Street
Philadelphia, PA 19104
www.realestate.wharton.upenn.edu