

Resources for Real Estate Students



Making the most of your resources at Penn/Wharton

As a Penn/Wharton student focused on real estate, there are many resources offered to you, particularly through the Real Estate Department, the Zell/Lurie Real Estate Center, and student-led Real Estate Clubs. Each group provides unparalleled real estate insight, career advising, and networking opportunities that are exclusively offered to you as a Penn/Wharton student. Below you can find an overview of what each group offers students; more information can be found on the groups' websites.

ZELL/LURIE REAL ESTATE CENTER

The Center brings together academia and industry leaders to create a unique resource for students, faculty, and members. For more information on the Zell/Lurie Real Estate Center, see the reverse of this page and visit our website (<https://realestate.wharton.upenn.edu/>).

REAL ESTATE DEPARTMENT

The Wharton Real Estate Department consists of ten tenure track faculty, multiple adjunct and affiliated faculty and four staff members. They offer courses on real estate, finance, investment law, development, urban policy and tech. Faculty are eager to advise students and clubs, including in regards to case competitions. The Wharton Real Estate Department conducts research on various real estate topics that is presented at conferences, seminars and in a variety of publications. Faculty also use their expertise to discuss issues in real estate with the national media and policymakers. The Real Estate Department is an excellent resource to address student's academic real estate related questions and to gain a more concrete understanding of real estate markets, finance, investment law, development and urban policy.

CAREER SERVICES

Career Services facilitates connections between employers and students both in Philadelphia and beyond. It holds programs and workshops, career treks, career panels and employer information sessions, interview training, recruiting events, and research tools exclusive to Wharton. Visit the Wharton Undergraduate Career Services and MBA Career Services websites listed below for details.

REAL ESTATE CLUBS

There are five student-led real estate clubs at Penn/Wharton: the Wharton MBA Real Estate Club (includes WEMBA), Wharton Undergraduate Real Estate Club, Weitzman School of Design Real Estate Club, and Penn Carey Law School Real Estate Club. Executive MBAs are eligible to join the Wharton MBA Real Estate Club. In addition, students may also join Penn Student Women in Real Estate (PSWiRE).

Each club offers a robust yearly schedule of programming based on member interests. These events include:

- Speaker series; case competitions; treks; training to prepare students for positions in the real estate industry, e.g. Excel training; social and networking events (happy hours, club lunches)

Contact information for all five real estate clubs can be found on the Zell/Lurie Real Estate Center's website and on the reverse side of this page.



Career Service Contact Information for Undergraduate Students

<https://careerservices.upenn.edu/channels/student>

McNeil Building, Suite 20
3718 Locust Walk
Philadelphia, PA 19104

Your Career Advisor

Natty Leach
Senior Associate Director
leach@upenn.edu

Career Services Contact Information for MBA Students

<https://students.mbacareers.wharton.upenn.edu/>

Vance Hall Suite 200
3733 Spruce St, Vance, Hall
Philadelphia, PA 19104

Your Career Advisors

Alex Holmes
Senior Associate Director
awholmes@wharton.upenn.edu

Courtney Johnson
Relationship Manager
coujo@wharton.upenn.edu



The Zell/Lurie Real Estate Center

The Zell/Lurie Real Estate Center was established in 1983 (and permanently endowed in 1998 through a gift by Samuel Zell) to promote excellence in real estate education and research. Its members are leading real estate professionals in the U.S. and around the world. The Center brings together academia and industry leaders to create a unique resource for students, faculty, and Center members. Visit our website for a full description (<https://realestate.wharton.upenn.edu/>).

The Center provides funding for all five real estate clubs on campus and works closely with club leadership. The Center also runs a variety of other programs that benefit students who are members of one of the five clubs. These programs include:

- The Career Mentor Program (beginning in the fall)
- The Ballard Luncheon Series (informal lunchtime talks by industry leaders)
- The Annual Real Estate Career Fair (January 24, 2025)
- The Virtual Career Fair (planned March 17-21, 2025)
- Argus training (November 9-10, 2024)
- The Schlager Lecture (date TBA)
- The Helfand/Bluhm Career Support Fellowship Program (funding for relevant career search activities for students with financial need)
- Student access to the Zell/Lurie Fall and Spring Members' Meetings (major networking opportunities)
- Access to the private Zell/Lurie LinkedIn group

While students are not eligible to be members of the Center, students who are members of one of the five student-led real estate clubs are eligible to attend the Fall and Spring Meetings and participate in the Center's student programming. Please note that information on all programming offered by the Center is distributed through the student real estate club listservs.

Students may turn to Asuka Nakahara (Center Associate Director; Co-Founder, Triton Atlantic Partners; former Partner and CFO, Trammell Crow Company), Alan Feldman (Center Senior Fellow; Founder & Principal, CPTL Advisors; former Chairman and CEO, Resource REIT (acquired by Blackstone)) and T. Ritson Ferguson (Center Senior Fellow; former Vice Chairman, CEO and CIO, CBRE Global Investors) for real estate expertise, in addition to the standing faculty.

Connect with the Center

- The Zell/Lurie Website - The Center's website is a great resource for information on upcoming events and programming. Visit <https://realestate.wharton.upenn.edu/>
- Club Leadership - The Center works closely with Club leadership. For guidance on Center programs, contact your Real Estate Club's leadership.
- The Center's Weekly Opportunity Emails - Each week, the Center shares new opportunities and details on upcoming Zell/Lurie events
- The Center's LinkedIn Group - Join the Center's private LinkedIn group. To request access visit <https://www.linkedin.com/groups/5113354>

Contact 2024-25 Club Leadership

Wharton Real Estate Club (MBA)

Edison Chow
ejchow@wharton.upenn.edu

Stefanie Lee
steflee@wharton.upenn.edu

Wharton Undergraduate Real Estate Club

Bianca Arriaga
barriaga@wharton.upenn.edu

Margaux Dacremont-Kobouloff
mdk@wharton.upenn.edu

Weitzman School of Design Real Estate Club

Elam Boockvar-Klein
elambk@upenn.edu

Devon (Von) Rogers
vrogers@upenn.edu

Penn Carey Law School Real Estate Club

Jonathan Parker
jpgarker@penncareylaw.upenn.edu

Isabel Pentland
pentland@penncareylaw.upenn.edu

PSWiRE

Julia Baer
baerj@wharton.upenn.edu

Elana Stern
elanast@wharton.upenn.edu