

David A. Shasha

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EDUCATION

The Wharton School, University of Pennsylvania, Philadelphia, PA

Expected May 2020

Candidate for Bachelor of Science in Economics, Concentrations: Real Estate and Finance

GPA: 3.86/4.00, Wharton School Dean's List 2016-2017, 2017-2018, 2018-2019

Solomon Schechter School of Westchester, Hartsdale, NY

June 2016

Activities: Student Government (Treasurer), TEDx (Head Organizer), Model UN (President), Schechter Shop (CEO)

Leadership in the Business World (sponsored by The Wharton School), Philadelphia, PA

July 2015

WORK EXPERIENCE

Och-Ziff Real Estate Advisors, *Acquisitions Intern*, New York, NY

June – August 2019

- Underwrote hotel, senior housing, and office assets, as well as a hotel construction loan
- Prepared an investment committee presentation on a hotel deal for final project
- Went to Miami to evaluate a start-up boutique hotel management company
- Prepared a memo on recent changes to New York State rent regulations and created a TEV on a publicly traded REIT

Muss Development, *Acquisitions Intern*, New York, NY

May – August 2018

- Underwrote office, retail, and multi-family assets including condo conversions and rent-stabilized units
- Analyzed existing assets to compare refinancing and development opportunities
- Prepared investment books for raising equity on new deals and debt on the existing portfolio
- Performed ancillary acquisitions work including compiling market comparables and conducting lease audits

Egg Electric, *Assistant Project Manager*, New York, NY

May – August 2017

- Attended on-site and in-office project management meetings to ensure jobs were progressing on time and on budget
- Estimated the labor and materials necessary for various projects in order to submit bids for new work
- Spearheaded a comprehensive effort to create the company's inaugural website by assessing the company's needs and obtaining bids from digital marketers to ensure that the project remains in budget
- Made a proposal to purchase a warehouse to reduce long-term overhead costs and began the process of finding a property to buy

The Cotswold Group, *Acquisitions Intern*, Harrison, NY

June – August 2016

- Sourced retail, office, and industrial deals from brokers and underwrote potential acquisitions
- Walked-through buildings for acquisition, including inspections of tenant spaces, roofs, and utility rooms
- Met with leasing brokers at company's existing assets to formulate leasing strategies

Admiral Real Estate Services, *Leasing Intern*, Bronxville, NY

April – June 2016

- Canvassed both in person and over the phone for retail, office, and medical tenants in Westchester, Fairfield, Rockland, and Nassau counties
- Compiled and analyzed data from CoStar regarding office, retail, industrial, and multi-family inventory by submarket across Westchester and Fairfield counties
- Used Site To Do Business (STDB) to create lists of potential tenants to canvas for specific vacant spaces

EXTRACURRICULAR ACTIVITIES

Wharton Undergraduate Real Estate Club, *President*

September 2016 – Present

- Head the board overseeing the treks, speakers, careers, treasurer, and communications committees
- Serve as a liaison to the Zell/Lurie Real Estate Center

Wharton Investing and Trading Group, *Portfolio Manager of Real Estate Investment Team*

January 2017 – May 2019

- Oversee the team by teaching the basics of real estate valuation, industry trends, macroeconomic considerations, and analysis ranging from property-level to large-cap REITs
- Developed financial models to get to the TEV and LBO valuations for pitches of General Growth Properties and Cousins Properties

ADDITIONAL INFORMATION

Language Skills: Fluent in Hebrew | **Computer Skills:** Proficient in Excel, Argus, CoStar

Affiliations: International Council of Shopping Centers (ICSC) member; AEPi Gamma Chapter (Executive Board)

Certifications: OSHA 10 Hour Construction Safety | **Other Activities:** Finance 101 Teacher's Assistant