

David A. Shasha

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EDUCATION

- The Wharton School, University of Pennsylvania**, Philadelphia, PA Expected May 2020
Candidate for Bachelor of Science in Economics, Concentrations: Real Estate and Finance
GPA: 3.86/4.00, Wharton School Dean's List 2016-2017, 2017-2018, 2018-2019
- Solomon Schechter School of Westchester**, Hartsdale, NY June 2016
Activities: Student Government (Treasurer), TEDx (Head Organizer), Model UN (President), Schechter Shop (CEO)
- Leadership in the Business World (sponsored by The Wharton School)**, Philadelphia, PA July 2015

WORK EXPERIENCE

- Och-Ziff Real Estate Advisors, Acquisitions Intern**, New York, NY June – August 2019
- Underwrote hotel, senior housing, and office assets, as well as a hotel construction loan
 - Prepared an investment committee presentation on a hotel deal for final project
 - Went to Miami to evaluate a start-up boutique hotel management company
 - Prepared a memo on recent changes to New York State rent regulations and created a TEV on a publicly traded REIT
- Muss Development, Acquisitions Intern**, New York, NY May – August 2018
- Underwrote office, retail, and multi-family assets including condo conversions and rent-stabilized units
 - Analyzed existing assets to compare refinancing and development opportunities
 - Prepared investment books for raising equity on new deals and debt on the existing portfolio
 - Performed ancillary acquisitions work including compiling market comparables and conducting lease audits
- Egg Electric, Assistant Project Manager**, New York, NY May – August 2017
- Attended on-site and in-office project management meetings to ensure jobs were progressing on time and on budget
 - Estimated the labor and materials necessary for various projects in order to submit bids for new work
 - Spearheaded a comprehensive effort to create the company's inaugural website by assessing the company's needs and obtaining bids from digital marketers to ensure that the project remains in budget
 - Made a proposal to purchase a warehouse to reduce long-term overhead costs and began the process of finding a property to buy
- The Cotswold Group, Acquisitions Intern**, Harrison, NY June – August 2016
- Sourced retail, office, and industrial deals from brokers and underwrote potential acquisitions
 - Walked-through buildings for acquisition, including inspections of tenant spaces, roofs, and utility rooms
 - Met with leasing brokers at company's existing assets to formulate leasing strategies
- Admiral Real Estate Services, Leasing Intern**, Bronxville, NY April – June 2016
- Canvassed both in person and over the phone for retail, office, and medical tenants in Westchester, Fairfield, Rockland, and Nassau counties
 - Compiled and analyzed data from CoStar regarding office, retail, industrial, and multi-family inventory by submarket across Westchester and Fairfield counties
 - Used Site To Do Business (STDB) to create lists of potential tenants to canvas for specific vacant spaces

EXTRACURRICULAR ACTIVITIES

- Wharton Undergraduate Real Estate Club, President** September 2016 – Present
- Head the board overseeing the treks, speakers, careers, treasurer, and communications committees
 - Serve as a liaison to the Zell/Lurie Real Estate Center
- Wharton Investing and Trading Group, Portfolio Manager of Real Estate Investment Team** January 2017 – May 2019
- Oversee the team by teaching the basics of real estate valuation, industry trends, macroeconomic considerations, and analysis ranging from property-level to large-cap REITs
 - Developed financial models to get to the TEV and LBO valuations for pitches of General Growth Properties and Cousins Properties

ADDITIONAL INFORMATION

Language Skills: Fluent in Hebrew | **Computer Skills:** Proficient in Excel, Argus, CoStar
Affiliations: International Council of Shopping Centers (ICSC) member; AEPi Gamma Chapter (Executive Board)
Certifications: OSHA 10 Hour Construction Safety | **Other Activities:** Finance 101 Teacher's Assistant