

# ISABELLA WEI

1930 Chestnut Street, Apt 5H  
Philadelphia, PA 19103  
617-417-8955  
iwei@wharton.upenn.edu

## EDUCATION

### THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA

*Master of Business Administration Candidate; Major in Real Estate*

Philadelphia, PA

May-2020

- GMAT 740 (97<sup>th</sup> percentile)
- Recipient of Barrow Memorial Fellowship and the Jimmy Goettee Award for Entrepreneurial Excellence
- Co-President, Wharton Real Estate Club
- VP of Marketing, Wharton Food Club
- Involved in Wharton Women in Business, Penn Choral Society, Asian American Association

### MASSACHUSETTS INSTITUTE OF TECHNOLOGY

*Bachelor of Science in Mathematics, Minor in Architecture*

Cambridge, MA

June-2014

- GPA 4.3
- Leadership positions in Leadership Training Institute, Community Catalyst Leadership Program, MIT Model UN

## EXPERIENCE

### TIDEWATER CAPITAL

Summer Associate

San Francisco, CA

Jun – Aug 2019

- Underwrote and supported due diligence efforts of acquisition and development deals.
- Revised and implemented a structure for key company meetings (investment committee, pipeline, and asset management).
- Streamlined internal processes for tracking leasing and capital projects.

### BENTALL KENNEDY

Senior Financial Analyst, Corporate Strategy

San Francisco, CA

2017-2018

- Analyzed new strategic initiatives, including mergers & acquisitions, partnerships, and entity-level investments. Provided internal analysis of key deal terms and performed preliminary due diligence for each initiative.
- Developed marketing content and strategy for new closed-end value-add fund, which included research and analysis of value creation from sustainability initiatives. Created financial models for same fund, which were used to determine fee structure of fund and to manage cash usage of fund's first investment.

### CLARION PARTNERS

Senior Acquisitions Analyst

Acquisitions Analyst

Los Angeles, CA

2016-2017

2014-2015

- Underwrote and executed on due diligence and closing of \$2.2 billion, 7 million square feet of office, industrial, retail, and multifamily acquisitions across all risk profiles. Geographical coverage included Southern California, Utah, Nevada, Hawaii, Oregon, and Washington.
- Led four other acquisitions teams in underwriting, due diligence, and successful closing of 11-property national retail portfolio. Due to deal size and client profiles, this was high-profile transaction for company.
- Established working relationship with development partner in Southern California through successful closing of two industrial developments that had environmental, legal, and engineering complexities. Thorough execution of deals secured future business with partner as well as high-performing assets for the firm.

## ADDITIONAL INFORMATION

- **Industry Activities:** NAIOP, Membership Committee, San Francisco (2017-2018); ULI, Partnership Forum, Los Angeles (2015-2017)
- **Skills:** Microsoft Excel, ARGUS, Microsoft Word, Microsoft PowerPoint
- **Certifications:** LEED Green Associate
- **Languages:** English (native), Mandarin (fluent), Spanish (intermediate)
- **Interests:** Aerial yoga, Zumba, board game nights, plant propagation, pickle making, amateur golfing