

Natalia Joseph

57 Roberts Rd., Newtown Square, PA 19073 | 610-505-3121 | natjos@wharton.upenn.edu

EDUCATION

UNIVERSITY OF PENNSYLVANIA | Wharton Philadelphia, PA

Joseph Wharton Scholar / National Merit Scholar

Bachelor of Science, Financial Economics

GPA: 3.65 / 4.0 | SAT: 2370 (770/800/800) | SAT II Math: 790 | SAT II Chemistry: 770 | SAT II Latin: 750 June 2021

Concentration: Real Estate | Minor: Classical Studies

Relevant Courses: Intro to Real Estate Finance; Corporate Finance; Acct & Financial Report; Computational Data Exploration; Managerial Economics; Statistical Computation with R

WORK EXPERIENCE

MORGAN STANLEY, MSREI — Real Estate Investing San Francisco, CA

Incoming Real Estate Acquisitions Summer Analyst Jun 2020 - Aug 2020

- Morgan Stanley's Real Estate Investing group is a leading global real estate investment platform with both core and opportunistic funds

FARALLON CAPITAL MANAGEMENT, Multi-Strategy Hedge Fund San Francisco, CA

Real Estate Summer Analyst Jun 2019 - Aug 2019

- One of two interns in the real estate group that primarily invests in a series of closed-end, opportunistic private equity funds on behalf of institutional clients
- Work directly with primary Analyst and Managing Director to abstract leases, research, and underwrite a ~\$60mm office acquisition in the D.C. metro area
- Research and underwrite a ~\$55mm industrial property in Reno under the guidance of Managing Director
- Prepare analysis of comparable properties and property underwritings in North Carolina for a ~\$100mm REO loan sale
- Research and compile material concerning the US mortgage loan environment (Government-Sponsored Enterprises) to help better inform a multi-family investing project and research markets to identify a target
- Created materials (using the software Python) on historical and estimated changes in US Census populations of metropolitan statistical areas for the investor relations team to share with potential investors

MJ TEST PREP, College Admissions and Professional Tutoring Bryn Mawr, PA

Director of Summer Tutoring May 2018 - Aug 2018

- Developed a curriculum of relevant SAT and ACT prep materials for approximately 130 high school upperclassmen during a series of 10 weekly tutorial programs
- Directed a staff of 4 professional educators and 6 summer tutors
- Created individualized supplemental tutorial worksheets for private tutoring sessions
- Communicated with parents and students regarding progress and short term goals

LEADERSHIP EXPERIENCE

THE DAILY PENNSYLVANIAN, *Under the Button*, Independent Satirical Newspaper Philadelphia, PA

Managing Editor Sept 2017 - Present

- The Daily Pennsylvanian is a student run, non-profit business generating ~\$300,000+ in revenue every year
- Manage a staff of 30 writers and 8 editors
- Weekly, must vet 300+ pitches, give a total of 100 assignments to writers and editors, lead meetings, and coordinate with the rest of the editorial board
- Attend meetings with clients for sponsored content to make a series of 6 videos for \$8,000
- Post articles daily and share them to social media to increase site readership
- Set editorial guidelines and standards for the publication. Created a 20 page style guide and five page editor's guide
- Hire and train new staff writers (usually 5-10 people) every semester

WOMEN'S RUGBY TEAM

Captain Philadelphia, PA

Sept 2017 - Present

- Starter and High Scorer 2017/2018 & 2018/2019
- The team won the Ivy Club Championship in fall 2017

SKILLS & INTERESTS

Technical Training: MS Excel; Python coding language; R coding language; ARGUS

Organizations: Wharton Undergraduate Real Estate Club; Wharton Alliance (LGBT business club)

Interests: Latin poetry; Rugby; Satirical T.V. and writing; Animation