

DANTING HU

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EDUCATION

THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA

Candidate for Master of Business Administration; Major in Real Estate, Business Analytics, and Finance

Philadelphia, PA
2018 – Current

- **Academics:** GMAT: 750 (98th percentile)
- **Activities:** Board Member of Wharton Real Estate Club, Analytics Club, Badminton Club, Yoga and Wellness Club
- **Competitions:** 2018 CREFC Real Estate Debt Case Competition, UT Austin 16th National Real Estate Challenge

PENNSYLVANIA STATE UNIVERSITY

Bachelor of Science in Finance, Minor in Statistics

State College, PA
2010 – 2012

- **Academics:** GPA: 3.9/4.0
- **Honors:** *magna cum laude*, Dean's List all semesters, Student President Award Scholarship (4.0/4.0 GPA)

EXPERIENCE

ZURICH ALTERNATIVE ASSET MANAGEMENT

Real Estate Investment Summer Associate

New York, NY
Summer 2019

- Underwrote four acquisition opportunities by performing financial / returns analysis and conducting market research for office, multifamily, and industrial assets across Minneapolis, Charlotte, Boston, and Chicago
- Completed investment memoranda for two acquisition opportunities and presented to the investment committee that consists of the Chief Investment Officer and other senior executives; one of the two deals was approved and executed, one was withdrawn by seller
 - **\$42 million potential core acquisition of 191K SF office and 850-stall garage in Minneapolis, MN:** Underwrote and conducted due-diligence on property; modeled rent roll and CapEx in ARGUS and Excel to assess profitability
 - **\$29 million potential core acquisition of 64K SF office and 256-stall garage in Charlotte, NC (off-market opportunity):** Analyzed rent roll to understand trending of in-place rents and conducted feasibility analysis on underwriting parking income
- Conducted new market expansion analysis for Atlanta, Dallas, Detroit, Phoenix, and Pittsburgh with a top-down focus on portfolio diversification and a bottom-up focus on growth and liquidity
- Developed a customized portfolio benchmark by analyzing NCREIF and MSCI real estate indexes; formulated new investment strategies by conducting a comprehensive portfolio performance attribution analysis using the new benchmark
- Valued and made budgets for 10 assets across office, retail, multi-family, and industrial sectors for operational planning and potential disposition

DELOITTE & TOUCHE LLP

Senior Consultant – Securitization Transaction Services

Jersey City, NJ
2015 – 2018

- Led transaction teams to structure and underwrite over \$50 billion of Asset-backed and Mortgage-backed securities
- Conducted financial due diligence on \$200 million – \$2 billion size asset pools consist of single-family, multi-family, hotel, auto, and time-share properties
- Reverse engineered over 150 securitized product capital structures across asset class, including QM and non-QM residential mortgage, auto, consumer loan, student loan, credit card, rail car, cell tower, and tax lien
- Collaborated with issuers, attorneys, rating agencies, and bankers to review and prepare marketing materials, offering memorandums, and prospectus supplements to ensure accuracy and eligibility in structured credit origination disclosure
- Improved team efficiency by 50% through re-designing the internal modeling process across asset class and loan type
- Rated as top 1% employee for year 2016 – 2017 and earned five special contribution awards for improving client services, firm efficiency, and talent development experience
- Selected transactions: Bayview, VOLT, PRET, AJAX, MCMLT, PMIT, SDART, ACAR, DRIVE

Consultant – Risk Analytics

New York, NY
2013 – 2015

- Served as project manager for the 18 US Stock Exchanges to structure the largest trade data repository of its kind in the world (monitors the whole \$30 trillion U.S equity market)
- Designed and developed CCAR Stress Testing, enterprise liquidity reporting architecture, and end-to-end implementation plans for top Global Bank, impacting \$108 billion of business in North America
- Accounted and valued \$6 billion of equity securities as part of the largest corporate liquidation case in the U.S
- Generated \$30 million of additional annual revenue for top technology client by designing, developing, and implementing a comprehensive software asset management process

ADDITIONAL INFORMATION

- **Skills:** Advanced in Excel, CAS, PowerPoint; Intermediate in VBA, SQL; Basic in ARGUS, Yardi, RStudio, Python, Power BI, Tableau
- **Interests:** Vinyasa Yoga, Contemporary Dance, Immersive Theatre, Aviation, Skiing, Hiking
- **Leadership Position:** Deloitte Corporate Relations lead for Susan G Komen Breast Cancer Foundation
- **Languages:** Mandarin (Native Speaker), Cantonese (Intermediate)