

# ETHIRAJ THODDI KOTIAH

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## EDUCATION

### THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA

Philadelphia, PA

#### *MBA Candidate; Major in Real Estate and Finance*

2019-2021

- Leadership: Wharton French Club (President), Wharton Africa Club (Board), Wharton Entrepreneurship Through Acquisition Club (Board), VIP Fellow at Accomby (Proptech Startup), Wharton Africa Growth Partners (Investment Associate)
- Activities: Real Estate Club, Restructuring and Distressed Investing Club, PE/VC Club

### THAYER SCHOOL OF ENGINEERING, DARTMOUTH COLLEGE

Hanover, NH

#### *Master of Engineering Management*

2014-2015

- Activities: Africa Club, Rugby Club

### IMPERIAL COLLEGE LONDON

London, UK

#### *MEng in Chemical Engineering*

2010-2014

- Leadership: Imperial College Energy Society (Project Manager), Imperial College French Society (Vice President)
- Activities: Imperial College Golf Team

## EXPERIENCE

### The Wharton School

Philadelphia, PA

#### **Part time Research in Real Estate**

Summer 2020

- Worked with Prof. Wong, associate director in International Real Estate at Wharton on research on international REITs
- Analyzed key metrics and growth strategy of REITs in countries within APAC to assess their attractiveness as an investment

### SCP

New York, NY

#### **Summer Associate**

Summer 2020

- NY based Investment office that invest in public and private equity and real estate in the US and Europe
- Worked within the real estate team in a distressed/special situations strategy investing in European real estate assets
- Sourced and valued potential orphaned underperforming acquisition targets in 5 major European capitals

### BUNGE LTD

White Plains, NY

#### **Research Analyst**

2017-2019

- Worked in collaboration with IBM Watson on wrangling diverse spatiotemporal datasets to create physical and statistical models within the commodity space
- Built price forecasting model through the implementation of a gradient boosting algorithm to predict commodity prices

### BUNGE LTD

USA & Switzerland

#### **Trader Training Program**

2016-2017

4th Rotation: Geneva, Switzerland | Destination Markets - MENA desk (9 month)

- Worked on the destination markets in Geneva, trading bulk cargoes into Iran and Saudi Arabia.
- Managed/monitored futures, cash basis and freight exposure for the desk

3rd Rotation: Albany, IL & Decatur, IN, USA | River Elevator & Soybean Crushing Plant (1 month)

- Originated from farmers at a river elevator for the export channel and domestic soybean crushing plant

2nd Rotation: St Louis, MO, USA | Corn desk (2 month)

- Worked on the corn trading desk, selling bulk cargoes to destination markets
- Built analysis on the desk to develop strategies and trade corn time-spreads based on cash movement

1st Rotation: St Louis, MO, USA | Natural gas desk (6 month)

- Assisted senior trader to analyze and manage risk for natural gas used by Bunge for their North American assets

### SIERENTZ NORTH AMERICA LLC

Wilton, CT

#### **Summer Analyst**

Summer 2015

### DOW CHEMICAL COMPANY

Tarragona, Spain

#### **Summer Intern**

Summer 2014

## ADDITIONAL INFORMATION

- **Skills**: Bloomberg, Microsoft Excel, Word & PowerPoint, Python, SQL, R
- **Languages**: Fluent in English & French
- **Interests & Hobbies**: Health & Fitness, International Travels, Investing, Soccer, Squash