

ETHIRAJ THODDI KOTIAH

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EDUCATION

THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA

Philadelphia, PA

MBA Candidate; Major in Real Estate and Finance

2019-2021

- Leadership: Wharton French Club (President), Wharton Africa Club (Board), Wharton Entrepreneurship Through Acquisition Club (Board), VIP Fellow at Accomby (Proptech Startup), Wharton Africa Growth Partners (Investment Associate)
- Activities: Real Estate Club, Restructuring and Distressed Investing Club, PE/VC Club

THAYER SCHOOL OF ENGINEERING, DARTMOUTH COLLEGE

Hanover, NH

Master of Engineering Management

2014-2015

- Activities: Africa Club, Rugby Club

IMPERIAL COLLEGE LONDON

London, UK

MEng in Chemical Engineering

2010-2014

- Leadership: Imperial College Energy Society (Project Manager), Imperial College French Society (Vice President)
- Activities: Imperial College Golf Team

EXPERIENCE

The Wharton School

Philadelphia, PA

Part time Research in Real Estate

Summer 2020

- Worked with Prof. Wong, associate director in International Real Estate at Wharton on research on international REITs
- Analyzed key metrics and growth strategy of REITs in countries within APAC to assess their attractiveness as an investment

SCP

New York, NY

Summer Associate

Summer 2020

- NY based Investment office that invest in public and private equity and real estate in the US and Europe
- Worked within the real estate team in a distressed/special situations strategy investing in European real estate assets
- Sourced and valued potential orphaned underperforming acquisition targets in 5 major European capitals

BUNGE LTD

White Plains, NY

Research Analyst

2017-2019

- Worked in collaboration with IBM Watson on wrangling diverse spatiotemporal datasets to create physical and statistical models within the commodity space
- Built price forecasting model through the implementation of a gradient boosting algorithm to predict commodity prices

BUNGE LTD

USA & Switzerland

Trader Training Program

2016-2017

4th Rotation: Geneva, Switzerland | Destination Markets - MENA desk (9 month)

- Worked on the destination markets in Geneva, trading bulk cargoes into Iran and Saudi Arabia.
- Managed/monitored futures, cash basis and freight exposure for the desk

3rd Rotation: Albany, IL & Decatur, IN, USA | River Elevator & Soybean Crushing Plant (1 month)

- Originated from farmers at a river elevator for the export channel and domestic soybean crushing plant

2nd Rotation: St Louis, MO, USA | Corn desk (2 month)

- Worked on the corn trading desk, selling bulk cargoes to destination markets
- Built analysis on the desk to develop strategies and trade corn time-spreads based on cash movement

1st Rotation: St Louis, MO, USA | Natural gas desk (6 month)

- Assisted senior trader to analyze and manage risk for natural gas used by Bunge for their North American assets

SIERENTZ NORTH AMERICA LLC

Wilton, CT

Summer Analyst

Summer 2015

DOW CHEMICAL COMPANY

Tarragona, Spain

Summer Intern

Summer 2014

ADDITIONAL INFORMATION

- **Skills**: Bloomberg, Microsoft Excel, Word & PowerPoint, Python, SQL, R
- **Languages**: Fluent in English & French
- **Interests & Hobbies**: Health & Fitness, International Travels, Investing, Soccer, Squash