

# SINAN RASIM ONUKAR

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## EDUCATION

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**The Wharton School, University of Pennsylvania** | Philadelphia, PA

**Expected Graduation:** May 2021

*Bachelor of Science in Economics - Concentrations in Finance and Business Analytics*

- **GPA:** 3.84/4.0 | **SAT:** 2270
- **Relevant Courses:** M&A and Buyouts, Advanced Accounting, Real Estate Investments, Capital Markets, Distressed Investing
- **Activities:** Wharton Research Scholars, Penn Urban Leadership Fellows, Assembly of International Students, Zeta Psi Fraternity

## WORK EXPERIENCE

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**Morgan Stanley – Investment Banking Division** | New York, NY

July 2020 – September 2020

*Summer Analyst – Global Power & Utilities Group*

- Assisted the team with buy-side M&A pitch books and board presentations by preparing company profiles on PowerPoint, conducting comparable companies analysis, researching potential acquisition targets, and benchmarking Q2 financial results
- Pitched a \$28Bn utility company as final deliverable and conducted DCF / LBO / multiples valuations by analyzing KPIs, industry trends, broker estimates and company financials as well as building operating and 3-statement models on Excel

**Landmark Ventures – Technology Investment Banking** | New York, NY

June 2019 – August 2019

*Summer Analyst*

- Screened potential acquisition targets for a buy-side pitch book and built a company teaser for a client's \$20M equity offering
- Compiled a set of public trading and acquisition multiples using Pitchbook data for the valuation of a semiconductor company

**Colendi Blockchain Microcredit** | Istanbul, Turkey

July 2018 – August 2018

*Business Development Intern*

- Evaluated and pitched a new business opportunity to the CEO to extend microcredit to refugees (\$1.7M addressable market)

**Italia Innovation Retail Consulting** | Verona, Italy

June 2018

*Strategy Consultant and Fellowship Recipient*

- Partnered with Gucci managers to increase supply chain traceability by 5% before 2025 by evaluating strategic alternatives
- Researched how small craft businesses should scale while considering trade-offs between financial objectives and brand equity

## LEADERSHIP & ACTIVITIES

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**Private Equity & Venture Capital Club** | Philadelphia, PA

January 2018 – May 2020

*Vice President of Industry Projects*

- Initiated the 1<sup>st</sup> Undergraduate Buyout Case Competition planned for Fall'20, created materials and led all planning efforts

**Wharton Alternative Investments Initiative** | Philadelphia, PA

October 2018 – May 2019

*Corporate Finance Research Assistant – Prof. Bulent Gultekin*

- Built case studies on corporate distress and value destruction by assessing company 10-Ks, analyst reports and publications

**Wharton Impact Investing Partners** | Philadelphia, PA

September 2018 – May 2019

*Investment Analyst - Energy*

- Sourced and screened investment opportunities in the Clean-Tech space, focused on valuing and quantifying impact potential
- Conducted due diligence and valuation to pick a startup to pitch to an investment committee for a \$2M crowdfunding opportunity

**MUSE Consulting** | Philadelphia, PA

September 2017 – January 2019

*Junior Consultant*

- Delivered strategy proposals to retail startups and worked on product go-to-market plans, Google Ads and social media optimization, customer segmentation, market research report, and marketing plan of a pop-up store on Penn campus

## ADDITIONAL INFORMATION

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**Languages & Skills:** Turkish (Native), French (Fluent), Financial Modelling, Java (Intermediate), R (Intermediate)

**Interests:** Mixology, Sourdough Bread Making, Art Market, Social Entrepreneurship (Founded a nationwide clothing bank network)