

Maria M. Machin

Philadelphia, PA / 786-328-5007 / mmachin@design.upenn.edu / linkedin.com/in/maria-machin

EDUCATION

UNIVERSITY OF PENNSYLVANIA, Weitzman School of Design

Philadelphia, PA
Expected May 2022

Master in City Planning, Concentration in Public and Private Development

Certificate in Real Estate Design and Development (Weitzman School of Design and The Wharton School)

- Participant ULI Hines Student Urban Design Competition: 2021 - Proposed a transit-oriented mixed-use development in Kansas City, MO. 2022 - Proposed an affordable housing development in Oakland, CA.
- Studio project in Washington D.C. Poplar Point. Developed a Resilient District proposal, by developing Design-with-Water strategies integrating the natural, built environment, and community systems. In charge of graphics, maps, development, and land economic studies.
- Teaching Assistant to Professor Vincent Reina for CPLN 540 - Introduction to Property Development.
- Selected courses: Quantitative Methods, Property Development, Urban Infrastructure Financing, Real Estate Investment, Financing International Development, Real Estate Development, Design with Risk, Planning by Numbers.
- Leadership: President Design in Latin America, Vice President Real Estate Club, Board Member Speaker Series Penn Students Women in Real Estate.

UNIVERSIDAD DE BELGRANO, School of Architecture

Buenos Aires, ARG
2017

Professional degree in Architecture (6-year Professional program equivalent to a Bs + MArch program)

- Graduation thesis: "Absent: Repurposing empty urban spaces in industrial cities in the Province of Buenos Aires. A look at the architecture of memory"

EXPERIENCE

PIDC (Philadelphia Industrial Development Corporation)

Philadelphia, PA
June - December 2021

Graduate Intern Real Estate Services

- Drafted RFP for a new Industrial Land Use Strategy Report. Researched land use, zoning, comparable reports from other cities, and industrial market trends in Philadelphia. Assisted in RFQ and RFP processes for redevelopment projects and masterplans.
- Conducted research, marketing and transactional work for industrial and commercial real estate assets and masterplans.

BALKO S.A.

Buenos Aires, ARG

Balko is an interdisciplinary design, facility management and real estate services firm located in Buenos Aires, Argentina. Main services include the design, construction, and management of industrial, commercial and retail assets. Clients span from energy, retail, law and technology industry.

Project Architect

2017-2020

- Supervised real estate portfolio of corporate clients: Generated real estate proposals based on clients' needs for leases, conducted financial analysis and researched new sites for retail and office investment opportunities.
- Headed office and retail spaces constructions and renovations with interdisciplinary teams.
- Analyzed space planning for company buildings and delivered recommendations for best use of office space
- Communicated plans and delivered presentations to clients and stakeholders.

Highlighted project: Corporate Group Merger Real Estate Plan. Role: Project leader.

- Led multidisciplinary team. Communicated and worked with different stakeholders to define new real estate portfolio after a corporate merger. Advised on real estate opportunities.
- Defined locations for future office spaces for the Group. Led the space planning team and the design team to renovate office spaces and new floor plan layouts. Created schedule for entire spatial merger project.

Junior Architect

2016-2017

- Designed floor plans and implemented the client's manual of standards for the look and feel of office spaces. Successfully managed and coordinated interior design projects from concept through completion for renovation projects. Managed contractors, estimated budgets and time schedules.
- Created the LEED Certification plan to adequate current buildings managed by the company to comply with standards to achieve certification successfully.

SKILLS & ACTIVITIES

- Software: MS Office Suite / Adobe Suite / ArcGis Pro / Autocad / CoStar / Argus / Salesforce / R
- Certificates: Smart Cities program at Universidad Torcuato di Tella (Argentina)
- Languages: Spanish: Native / English: Proficient / French: Limited
- Professional membership: Urban Land Institute (ULI), American Planning Association (APA)
- Volunteer Student representative for the Southeast Pennsylvania APA Section Council