

## BRENDAN NICHOLAS GALLAGHER

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### EDUCATION

#### THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA

Philadelphia, PA

##### *Master of Business Administration Candidate*

2019–2021

*Activities:* JD/MBA Association (2020-2021 Co-President); Private Equity & Venture Capital Club (1Y Board Member); Wharton Real Estate Club; InSITE Fellows; Wharton Public Speaking Club; Wharton Ski & Snowboard Club (Board Member); Wharton Golf Club; Wharton Whalers Hockey team

#### UNIVERSITY OF PENNSYLVANIA LAW SCHOOL

Philadelphia, PA

##### *Juris Doctor Candidate*

2018–2021

*Honors & Activities:* Dean's Scholarship; Teaching Assistant for Corporate Finance course; Penn Law Boxing Club

#### MIDDLEBURY COLLEGE

Middlebury, VT

##### *Bachelor of Arts, magna cum laude, in Economics (Minor: History of Art & Architecture)*

2010–2014

*Honors:* College Scholar, Dean's List, NESCAC All-Academic Team

*Activities:* Men's Lacrosse; Student-Athlete Academic Advisory Committee; Middlebury College Newman Club (President)

### EXPERIENCE

#### COWAN NAKIOS GROUP (Real Estate Investment Firm)

Charleston, SC

##### *MBA Summer Associate*

July 2020 – August 2020

- Built valuation and operating models for underwriting investments in Multifamily, Office, and Hotel assets; conducted due diligence and created detailed models for two defaulted loan purchase opportunities in Washington D.C.
- Assisted with due diligence process and co-investor pitches for acquisition of an affordable housing development platform
- Identified potential limited partner through personal network and initiated meeting with firm's principals

#### ACCESS HOLDINGS (Middle Market Private Equity Firm)

Baltimore, MD

##### *MBA Summer Associate*

May 2020 – July 2020

- Cobblestone Auto Spa (Car Wash Platform): Led development and implementation of quantitative and qualitative framework for evaluation of new markets including Denver, Boise, Oklahoma City and Southwest Florida; performed extensive capital planning analysis required for each new geography, including \$15mm investment in Denver
- Project Bus (Student Transportation Platform): Created materials for and guided strategic planning session with senior firm members and outside advisors for student transportation outsourcing platform investment (\$29mm EV), with a focus on operating model and relationship between corporate and geographic business units

#### BANK OF AMERICA MERRILL LYNCH

New York, NY

##### *Investment Banking Associate, Leveraged Finance Capital Markets*

2017–2018

- Lead Associate on \$10bn+ in total transaction proceeds across leveraged loan and high yield bond transactions; prepared detailed financial models, perform qualitative and quantitative due diligence to assess credit and liquidity risk

##### Select Transactions:

- Western Digital (November 2017): Lead Left Bookrunner \$3.0bn Term Loan B Refinancing
- Tronox (September 2017): Lead Left Bookrunner \$2.15bn Term Loan and \$450mm Notes offering to fund acquisition of Cristal TiO<sub>2</sub> assets

##### *Investment Banking Analyst, Investment Grade Capital Markets*

2014–2017

- Lead Analyst on 45+ transactions totaling over \$110bn in proceeds across sectors and currencies; optimized capital structures of investment grade clients; led marketing efforts with investors based in North America, Europe and Asia

##### Select Transactions:

- AB InBev (January 2016): Lead bookrunner on \$46bn Senior Notes Offering to fund acquisition of SABMiller

### ADDITIONAL INFORMATION

**Interests:** Reading (biographies, history, fiction); travel; golf; skiing

**Involvement:** Hun School Young Alumni Board; Christopher and Dana Reeve Foundation for spinal cord injuries; iMentor