

# ZHUOJIA (DEANNA) LIN, CFA, FRM

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## EDUCATION

### THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA

*Master of Business Administration Candidate; Major in Finance*

Philadelphia, PA

2019-2021

- Academics: GMAT 770 (99<sup>th</sup> percentile), Director's List, and First Year honors
- Clubs: Wharton Restructuring & Distressed Investing Club, Private Equity & Venture Capital Club, Finance Club, Greater China Club, and Wharton Ski & Snowboard Club

### NEW YORK UNIVERSITY AND STERN SCHOOL OF BUSINESS

*Master of Arts; Major in Economics*

New York, NY

2012-2014

- GRE: 1520 (99<sup>th</sup> percentile)

### UNIVERSITY OF CALIFORNIA, DAVIS

*Bachelor of Arts; Major in Economics, Minor in Statistics and Managerial Economics*

Davis, CA

2008-2011

- GPA: 3.8/4.0
- Honors: Dean's List, Recipient of A Department Citation in Economics, First Year Scholar, Phi Kappa Phi Honor Society Member, Graduated with Honors

## EXPERIENCE

### CREDIT SUISSE

*Investment Banking Summer Associate (Received full-time offer)*

New York, NY

2020

- Participated in capital markets training and worked on 2 live deals and 6 pitches in real estate, gaming and lodging coverage group
- Worked on client presentation and deal pitch materials including company overview, key considerations, as well as in-depth analysis on industry, client business and financial reporting
- Performed financial modeling and valuation analysis using methodologies including LBO analysis, M&A analysis and DCF valuation analysis and compared potential acquirer and target lists for financial and strategic alternatives

### WAILIAN GROUP

*Chief of Staff*

New York, NY

2016-2019

- Led U.S. operation of a global investment company which focuses on real estate investments bringing in over \$1B in investment funds to the U.S, Canada, Europe, and Australia
- Managed investment process of over \$20M at 8 companies including one had reached break even in the first year and is expected to have over \$3M revenue in 2019
- Oversaw financial, operational, legal, and administrative activities for 8 companies across different sectors, including online education, charitable foundations, human resources and franchise restaurants, and developed these companies from 4 employees to over 100 employees in the U.S.
- Participated in Chapter 11 and Chapter 7 processes on closing one of the portfolio companies

### CREDIT SUISSE

*Market Risk Analyst*

New York, NY

2015-2016

- Worked with trading desks to identify and capture all relevant market risk factors in company's systems and automated the generation of Volcker compliance reports which led to a 35% increase in information sharing efficiency
- Developed and maintained an appropriate independent market risk limits framework to closely oversee overall market risks for individual securitized products trading desks

### ROCKPORT

*Data Analyst*

New York, NY

2014-2015

- Developed several different types of commercial loan data reports in SQL for major investment bank clients allowing them to automate the risk management process, resulting in a 70% increase in speed of information sharing

### UNIRULE INSTITUTE OF ECONOMICS

*Research Consultant*

Beijing, CH

2011-2012

- Conducted comprehensive industry research in economics and finance on the natural resources market to facilitate the privatization process of state-owned enterprises in China
- Distributed research reports online and through seminars to bring awareness to the public of the privatization process of Chinese state-owned enterprises, leading to 3 government privatization consulting projects

## ADDITIONAL INFORMATION

- Languages: Native in Mandarin, fluent in Cantonese and English (U.S. Citizen)
- Skills: Proficient with SQL, Basic VBA and R
- Leaderships: One of founding members of Qishi Career Club which provides mentorship and career related courses to young professionals
- Interests: Dancing (performed at concerts, festivals, galas and weddings), skiing