

ANDREW B. BEKKEVOLD

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EDUCATION

THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA Philadelphia, PA
Master of Business Administration Candidate; Majors in Real Estate & Management 2020-2022

- Real Estate Club - SVP of Prof. Engagement | Ski & Snowboard Club - CFO | Real Estate Disruptions - Teaching Assistant

CORNELL UNIVERSITY - SCHOOL OF HOTEL ADMINISTRATION Ithaca, NY
Bachelor of Science; Concentration in Finance & Accounting and Minor in Real Estate - GPA: 3.60 2008-2012

- Hunter R. Rawlings III Presidential Research Scholar; assisted two professors in researching and writing book chapters
- Delta Chi Fraternity - Executive Board, Alumni Relations Chair | Alpha Kappa Psi Professional Business Fraternity

EXPERIENCE

HINES New York, NY
Summer Development Associate Summer 2021

555 Greenwich + 345 Hudson Development (270K SF ground up office; interconnects with existing 345H; 1.2M SF combined office)

- Actively participated in GMP negotiation process between Hines and AECOM Tishman, JV partner meetings with Trinity Wall St. and Norges, project design meetings with COOKFOX Architects, and leasing & marketing sessions with CBRE and Gensler
- Formulated and presented to management various leasing strategies and occupancy scenarios which were sent to major tenant reps.
- Led Hines' response to two tenant leasing RFPs; ran financial model used by JV and leasing brokers to determine economic terms of leases; coordinated with property mgmt., construction mgmt., leasing brokers, and JV partners in developing RFP responses

New Business Opportunity / Strategic Initiative

- Researched and presented strategy to reposition antiquated Manhattan office stock to Senior MD who utilized presentation to pitch potential new business opportunities to Hines East Region Senior Leadership

SL GREEN REALTY CORP. New York, NY
Vice President of Corporate Finance 2019-2020
Finance Associate 2015-2019
Senior Financial Analyst 2014-2015

- Promoted to VP after serving as sole associate to C-Suite; managed three direct reports; responsible for all complex corporate financial modeling and strategic scenario analyses; created annual budget and assisted executive team in setting public earnings guidance; formally presented earnings, liquidity, financial ratios weekly to C-Suite; supported CFO in all investor relations matters
- Selected as a 2019 "Real Estate Rising Star" by *Crain's New York Business*, a highly selective process
- Led cross-functional team during COVID-19 crisis in raising \$1B of liquidity via asset sales and stringent cash management, ensuring financial stability and continued dividend payments; presented to Board financial status of Company on weekly basis
- Built five-year three statement corporate projection model, unprecedented in sector (REITs typically disclose only one-year of projections); CEO presented model at 2019 Investor Conference; led to 5% increase in share price
- Relationship manager to credit-rating agencies; secured investment grade ratings from S&P, Moody's, and Fitch; reduced corporate cost of capital and gained access to investment grade bond market
- Point contact to investment banks and corporate lenders; worked with banks in analyzing numerous confidential strategic alternatives including large-scale real estate portfolio acquisitions/dispositions and corporate M&A opportunities

Evaluated and recommended course of action to executive team and Board on following select transactions prior to execution:

- Construction and implementation of \$3.0B Share Repurchase Program designed to close gap between share price and private market value of assets; met with investment bankers, 1:1 with execs., and assisted in presentation to Board for plan approval
- Development of strategic financial plan to acquire 11 Madison Ave. (\$2.6B; largest single building transaction in NYC) and fund complex transaction (\$1.4B permanent financing; \$1.7B of tactical asset sales and refinancing) without impacting earnings or credit ratings; transaction received favorable media coverage, incl. *The Wall Street Journal*; produced investor relations materials
- Refinancing and expansion of corporate credit facility by \$1.0B to \$3.0B total facility size; issuance of \$1.1B of unsecured notes

BANK OF AMERICA MERRILL LYNCH New York, NY
Analyst - Investment Banking Division, Financial Institutions Group 2012-2014

- Ranked in top quartile of FIG analyst class for two consecutive years; offered Senior Analyst promotion after second year

ADDITIONAL INFORMATION

- **Philanthropy:** Former Vice Chairman of Habitat for Humanity NYC Young Professionals Board (re-launched defunct Habitat NYC Young Prof. Board: ~850+ general members); Global Village Team Leader (constructed two homes for two impoverished families in El Salvador, May 2019 and Dominican Republic, February 2018)
- **Prior Experience:** English Instructor (Seoul, South Korea); Founder and CEO of not-for-profit coffee company (Miami, FL)
- **Dual National:** USA and Switzerland
- **Interests:** International travel, growing orchids, college football, skiing, hiking, and road cycling