

BAOYING TONG, CPEng
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EDUCATION

THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA

Philadelphia, PA

Master of Business Administration (Finance/Real Estate)

2022 – 2024

- **Leadership:** Board - Innovation, Real Estate Club; Board, Future of Cities Conference; Mentor, Wharton Guide
- **Fellowships:** *Don and Cathey Humphreys Endowed MBA Fellowship* (80% tuition); *Fellowships at Auschwitz for the Study of Professional Ethics* (traveling fellowship in Europe to study contemporary ethics in business profession); *The Benjamin Franklin Kahn/Writ Real Estate Scholarship*; Career Fellow, PE/VC vertical; *First year honors* (top 20%)

THE UNIVERSITY OF SYDNEY

Sydney, Australia

Master of Management (Commonwealth Supported Place sponsored by the Australian Government)

2019 – 2020

Bachelor of Engineering (Electrical), Honors Class I

2011 – 2015

- *Edmund Barton Medal for Postgraduate Leadership*, 2021 (1 of the 6 university graduate medals)

PROFESSIONAL EXPERIENCE

I SQUARED CAPITAL (*Growth investing fund of the \$40B AUM infrastructure investment vehicle*)

Remote

Fall Semester Intern

2023

- Researched into trends of computer vision including tools and applications, developed an investment thesis, and led conversations with startups and experts

JLL SPARK (*Corporate venture capital fund of JLL in PropTech and ClimaTech, \$380M+ AUM*)

New York, NY

Summer Investment Intern

2023

- Select due diligence: Docugami's Series A; sourced the deal, reviewed the technology and data room, drafted the memo for the investment committee and led meetings with the team, competitors and potential customers at JLL
- Generated original ideas and delivered new thematic research into carbon credit market and generative artificial intelligence; sourced 15+ startups, screened 150+, and led discussions with 40+ founding teams
- Built strong relationships within the venture and startup ecosystems through networking, represented JLL Spark at venture, industry and startup events, and managed deal flow, CRM and other process elements

FOREREAL (*A proptech startup using AI to provide prediction into building maintenance*)

Philadelphia, PA

Co-founder

2022 – 2023

- Established a team of 2 and pitched to major property owners including Silverstein Properties and RXR; awarded Innovation Fund Validation Award at the Venture Lab of Penn; selected by Contrary VC for the 2023 Builder Cohort

ENGINEERS AUSTRALIA (*Australia's largest industry body of engineers, 110,000+ members*)

Sydney, Australia

Senior Manager – Building Reform and Projects (1 promotion from project manager)

2021 – 2022

- Acted as the organization's spokesperson at government construction industry reform roundtables and presented in 2 parliamentary inquiries to examine and expose systematic problems, and influence policy and legislation changes
- Built and managed strategic relationships with state/federal governments, led and delivered joint policy submissions and guidelines with peer industry bodies, designed and implemented 3-stage strategy and action plan to address national insurance crisis; received *the CEO Award*, 2021, the highest recognition to 1 Engineers Australia staff

AECOM (*One of the world's largest infrastructure consulting companies, NASDAQ listed*)

Sydney, Australia

Senior Engineer – Electrical (2 promotions from graduate engineer)

2016 – 2021

- Managed cross-department national project team of 10 engineers, project officers, and modelers for the \$200MM+ Garden Island Infrastructure Project (AECOM total fee >\$3.5MM) to deliver design and construction services
- Developed strong relationship with AECOM clients, tendered and succeeded in winning 5+ new projects
- Select award: *Young Engineer of the Year*, 2018, Chartered Institution of Building Services Engineers ANZ

ADDITIONAL INFORMATION

- **Languages:** Fluent in Mandarin; elementary proficiency in Spanish
- **Software:** Microsoft Office Package (Word, Excel, PowerPoint, Visio, and Project), Argus Enterprise, Affinity
- **Certificates:** Chartered Professional Engineer (Engineers Australia); Private Equity Certificate (Wall St Prep)
- **Pro-bono work:** Delegate, Diversity Advisory Committee at the International Electrotechnical Commission (IEC)
- **Interests:** World history, reading, basketball, museums (history, science, and culture), and exploration of cuisines