

1 Kathleen Ct.
Sparta, NJ 07871

MICHAEL A. COLAIOCCO

973-699-3156 | colaim@wharton.upenn.edu

107 S. 41st St.
Philadelphia, PA 19104

EDUCATION

The Wharton School, University of Pennsylvania | Philadelphia, PA

May 2024

Candidate for Bachelor of Science in Economics

Dual Concentration: Finance and Entrepreneurship

Cumulative GPA: 3.3

Relevant Coursework: Corporate Finance, Accounting & Financial Reports, Urban Financial Literacy, Business Communication for Impact

LEADERSHIP EXPERIENCE

University of Pennsylvania Varsity Wrestling | Philadelphia, PA

September 2019 – Present

- Recognized as the University of Pennsylvania's first true freshman NCAA Division I All-American in program history
- Winner of the EIWA Championships and recognized as 1st Team All-Ivy at 133lbs
- Individually ranked as high as #6 in the country in the coach's poll as a true freshman
- Top 20 Division I Program traveling across the nation for competition
- Commit 40 to 60 hours per week to wrestling in season and 20 hours per week out of season for rigorous physical and mental training

PROFESSIONAL EXPERIENCE

Paulson Investment Company, LLC – Investment Banking Firm | St. Petersburg, FL

May 2022 – June 2022

Private Equity Analyst

Grovara, LLC – B2B Global Marketplace for Wellness Brands | Philadelphia, PA

February 2021 – August 2021

Business Development Representative

- Work on the brands team to communicate with and onboard new vendors
- Analyze wellness brands and select companies to consider sourcing deals with
- Resolve seller issues and provide excellent service to vendor representatives
- Organize and upload all brand data to Grovara's online platform
- Support investor relations and send personalized gifts to each investor

Northwestern Mutual - Eastern Pennsylvania | King of Prussia, PA

June 2020 – December 2020

Marketing Associate Intern

- Meet with financial advisors and teams to discuss business plans and marketing strategies
- Organize client data using excel and Northwestern Mutual's Client Relations Management system
- Create profiles and promotional documents using Microsoft PowerPoint, Adobe Illustrator, and Photoshop
- Analyze event locations and provide logistical support for client events

EXTRACURRICULAR & SERVICE EXPERIENCE

Beat the Streets Philadelphia – Non-Profit | Philadelphia, PA

October 2020 – August 2021

- Meet once per week to mentor a student athlete who lives in an at-risk, under-served community
- Discuss personal goal setting for both short term and long-term goals
- Provide support and a sense of direction for mentee during his most influential years
- Reflect on mentee's priorities and the importance of hard work, perseverance, and dedication

Penn Athletics Wharton Leadership Academy | Philadelphia, PA

September 2019 – May 2020

- Meet monthly with leading Wharton faculty and other team leaders to discuss leadership skills and team dynamics
- Reflect on current team dynamics and apply lessons to bolster team comradery, motivation, and performance

SKILLS & INTERESTS

Computer Skills: Advanced beginner in Microsoft Excel, Microsoft Word, Microsoft PowerPoint, and Adobe Photoshop

Interests: Golf, poker, lifting weights, snowboarding, learning about health and nutrition