

# Tejas Gill

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## EDUCATION

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**University of Pennsylvania | Philadelphia, PA | Expected May 2024**

**Cumulative GPA: 3.74/4.00**

*The Wharton School, B.S. in Economics - Concentrations in Real Estate and Finance*

**Relevant Awards and Coursework:** Wharton Zell/Lurie Ballard Fund for Real Estate Excellence, Advanced Real Estate Investments, Impact Investing, Global Real Estate, Consumer Behavior, Real Estate Development, Corporate Finance, Real Estate Disruptions

**Tracy High School | Tracy, CA | May 2020**

**Cumulative GPA: 4.48/4.00**

*High School Diploma with International Baccalaureate Honors, Class of 2020 Salutatorian*

**ACT: 35/36**

## PROFESSIONAL EXPERIENCE

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**Kohlberg, Kravis, Roberts & Co.**

**New York, NY**

**Incoming Private Equity Analyst**

*Aug 2023 – Present*

- Received full-time employment offer to join KKR's Real Estate Equity team upon graduation in May 2024

**Summer Analyst**

*Jun 2023 – Aug 2023*

- Completed financial modeling and investment memorandums to discuss multifamily investments in Scottsdale, AZ and Miami, FL
- Performed property level diligence and macro analysis to evaluate the buyout opportunity of a Medical Office Building REIT
- Assisted with supplementary analysis, primarily scrutinizing the New York City multifamily market's supply/demand fundamentals

**The Wharton School**

**Philadelphia, PA**

**Teaching Assistant – REAL/LGST 2040/8040 (Real Estate Law)**

*Jan 2023 – Dec 2023*

- Served as a Real Estate Law teaching assistant for MBA, JD, MS, and Undergraduate students under Prof. David Lebor
- Hosted guest speakers and exam review sessions to teach regulations around property ownership, leasing, insurance, and financing

**Teaching Assistant – WH1010 (Business and You)**

*Aug 2021 – Dec 2022*

- Served as a teaching assistant for 600+ first-year students, assisted in goal setting and provided direct mentorship to 40 students
- Led 4 teams of 10 students through consulting projects by setting deadlines and facilitating discussions regarding potential solutions

**Hines**

**San Francisco, CA**

**Summer Analyst**

*Jun 2022 – Aug 2022*

- Drafted offering memorandum to raise capital for Block 4, a 681-unit residential development with significant affordable components
- Compiled predevelopment investment committee materials for Parcel F, an 800-foot tower with hotel, office, and condominium units
- Assisted in the 33 Tehama flooding crisis, coordinated hotel accommodations and payment reconciliations for 70+ displaced tenants
- Shadowed acquisition deal teams to strengthen investment analysis abilities, primarily targeted flex-office properties in the Bay Area
- Analyzed strategies to reduce portfolio carbon emissions, presented recommendation to regional executives in capstone presentation

**Cooper Square Acquisitions**

**Collingswood, NJ**

**Real Estate Acquisitions Analyst**

*May 2021 – Aug 2021*

- Led the sourcing, underwriting, and acquisition of 10 units of residential real estate, with an aggregate purchase price of \$745K
- Generated an immediate \$350K of equity through the sourcing and acquisition of an off-market 6-unit multifamily property
- Researched comparable properties, communicated with appraisers, and completed the deal tape for a 13-unit property refinance
- Oversaw the leasing of 5 SFR portfolio units; conducted marketing efforts, rental showings, and extensive tenant due diligence

**Quaker Finance Group**

**Philadelphia, PA**

**Discretionary Analyst**

*Sep 2020 – Dec 2021*

- Conducted equity research and pitched NYSE: IIPR and NYSE: LMT to the investment committee of a \$100k+ AUM student fund
- Learned investing basics in subject-areas including accounting, sourcing, LBOs, DCF Valuation, and Multiples-Based Valuation

## LEADERSHIP AND EXTRACURRICULAR ACTIVITIES

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**Wharton Undergraduate Real Estate Club**

**Philadelphia, PA**

**President**

*May 2022 – May 2023*

- Spearheaded the club and oversaw the organization of 6 career treks, 7 speaker events, and several company information sessions
- Established a new "Real Estate 101" weekly offering; taught introductory real estate finance concepts to 35+ Wharton underclassmen
- Strengthened the campus real estate community by organizing a career recruiting guide and panels with professors and upperclassmen

**Delta Sigma Pi – Beta Nu Chapter**

**Philadelphia, PA**

**President**

*Jan 2023 – Dec 2023*

- Led a community of 55+ students across Penn by overseeing the execution of professional, community service, and social events
- Generated a \$3K revenue increase over the course of one semester and established processes to increase member involvement by 50%

**Penn International Impact Consulting**

**Philadelphia, PA**

**Associate Consultant – NESsT Amazonia (Manaus, Brazil)**

*Oct 2021 – May 2022*

- Traveled on-site to visit and present recommendations to ASSOAB and ASCAMPA, two of NESsT Amazonia's social enterprises
- Conducted an academic literature review to research the value chain, key players, and growth in the international guarana market

## SKILLS AND INTERESTS

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Skills: Microsoft Excel and PowerPoint, ARGUS Enterprise (Intermediate), CoStar, Cold Contacting, MLS

Interests: NBA (Kyrie Irving), Boxing, Hiking, Journaling, Weightlifting, Live Music, Fantasy Football, In-N-Out Burger, *The Office*