

VICTORIA I PENG

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EDUCATION

THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA

Philadelphia, PA

Master of Business Administration Candidate

2021-2024

Juris Doctor Candidate

- GMAT: 750 (98th Percentile); LSAT: 178 (99th Percentile)
- \$90,000 Dean's Fellow merit scholarship
- First Year Honors (top 20% of the Wharton Class of 2024)
- Wharton Real Estate Club (Board), JD/MBA Student Association, Family Business Club, Penn Carey Law Women's Association

UNIVERSITY OF PENNSYLVANIA, COLLEGE OF ARTS & SCIENCES

Philadelphia, PA

Bachelor of Arts in Psychology, summa cum laude

2014-2018

- Minor in Consumer Psychology; Certificate in French Language
- Introduction to Experimental Psychology Teaching Assistant

EXPERIENCE

PAUL HASTINGS LLP

Los Angeles, CA

Summer Associate, Real Estate Practice Group

May-July 2023

- Drafted and reviewed ancillary loan documents, including SOFR transition amendment for \$46.7mm loan and form environmental indemnity agreement for recycling facility platform in the Southeast
- Reviewed title and survey for \$52.5 million hotel refinance and drafted title objection response letter in sale of \$21.5mm hotel
- Performed due diligence for purchase of \$1.5bn portfolio of 4,000 single-family rental homes

BANK OF AMERICA, PRIVATE BANK

Los Angeles, CA

Wealth Strategies Analyst

2020-2021

- Conducted comprehensive estate plan reviews for high-net-worth clients (\$10mm+ of net investable assets)
- Created customized stochastic and cash flow models for clients' retirement, gift, and tax planning
- Spearheaded national pilot program to build fiduciary appointment and investment management businesses for \$3mm-\$10mm client segment, leading to:
 - \$77mm in new business across DTLA and Century City offices since September 2020 inception
 - Private Bank's subsequent launch of similar initiatives in four cities and hire of 30 dedicated associates
- Organized weekly, division-wide contests to foster engagement during stay-at-home posture

TRYPERION PARTNERS

Los Angeles, CA

Acquisitions Analyst

2018-2020

- Underwrote all potential acquisitions and preferred equity/mezzanine debt financing requests for \$61mm, asset class-agnostic fund and private office REIT
- Wrote all deal memoranda for investment opportunities taken to Investment Committee; memoranda were also sent to prospective investors to illustrate representative transactions
- Conducted due diligence and supported deals through close of transaction, including \$11mm senior loan for 101-key, newly converted Four Points by Sheraton in Charlotte, NC and \$14.1mm mezzanine loan for luxury condo development in Chicago, IL

ADDITIONAL INFORMATION

- **Interests:** Chandler School Alumni Council, Polytechnic School, Penn Alumni Interview Program, [solidcore]
- **Certifications and Software:** California DRE #02148569; Argus Enterprise, BNA Estate & Gift Tax Planner, BNA Income Tax Planner, CoStar
- **Languages:** French (intermediate proficiency), Spanish (intermediate proficiency), Mandarin (conversational)