

ALIN PIRANIAN

469-442-5518, alinp@wharton.upenn.edu

EDUCATION

THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA
Master of Business Administration Candidate; Major in Finance

Philadelphia, PA
2022-2024

- Joseph Wharton Fellow
- Private Equity/Venture Capital Club, Women in Investing Club, Golf Club, Hockey Club, Real Estate Club

TEXAS A&M UNIVERSITY

College Station, TX

Bachelor of Business Administration in Business Honors and Finance (Summa Cum Laude)

2012-2016

- Mays Business School Honors Program, Titans of Investing, MSC Bethancourt Associates, Horizons, Kappa Kappa Gamma

EXPERIENCE

BROOKFIELD ASSET MANAGEMENT

London, UK

Summer Intern – Infrastructure Investments

Summer 2023

- Infrastructure fund of global asset manager Brookfield Asset Management with \$850bn in assets under management
- Evaluated acquisitions and capital partnerships within the large cap European infrastructure sector
- Analyzed potential carve-out of public company segment to raise funds for its negative cash flow profile

BOAT ROCKER MEDIA

New York, NY

Corporate Development and Strategy Manager

2020-2022

- Independent global entertainment company that creates, produces and distributes content and brands for all platforms
- Performed analyses to evaluate transaction opportunities including acquisitions, investments and strategic partnerships
- Collaborated with review and execution of company and division strategy centered around the future of the media sector
- **Podcast Company:** Research and diligenced podcast sector and evaluated potential strategic options for entering sector
 - Led transaction execution efforts, including financial analysis, on investment into podcast production company
- **Brand Incubator:** Performed analysis to structure management incentives and investment into brand incubator

REDBIRD CAPITAL PARTNERS

Dallas, TX

Private Equity Associate

2018-2020

- Private equity firm investing capital in growth companies with over \$8.6bn in assets under management
- Led transaction execution efforts, diligence, financial modeling and fund optimization while covering portfolio companies
- **Compass Datacenters:** Analyzed capex initiatives, profitability and market trends to diligence follow-on investments
 - Worked with management and investor group on \$135mm investment into Compass by Israel-based Azrieli Group
 - Executed bolt-on acquisition of international wholesale data center provider Root Datacenters
- **Wasserman Media Group:** Led transaction execution efforts on investment into sports marketing and talent agency
 - Performed due diligence and financial analysis with multiple investment structures to illustrate return scenarios
- **Next Tier Connect:** Worked with management on the formation of platform seeking to acquire mission critical real estate
 - Performed diligence, execution and purchase of hybrid assets in Pittsburgh, Pennsylvania and Stafford, Virginia
- **TierPoint:** Performed financial analysis and due diligence on \$320mm preferred equity investment by investors
 - Analyzed operating expenses and worked with investors to advise management on margin enhancement initiatives

BARCLAYS

New York, NY

Investment Banking Analyst – Global Technology, Media and Telecommunications

2016-2018

- Provided coverage and developed financial models to evaluate the accounting, cash flow and operational effects of equity and debt issuances and mergers & acquisitions for clients in the Technology, Media and Telecom sectors
- Performed valuations of companies and assets by utilizing common valuation techniques
- **DigitalGlobe** – Advised and provided Fairness Opinion on ~\$3.6bn sale to MacDonald, Dettwiler and Associates (*Advisor*)
- **Global Eagle Entertainment** – Advised on \$150mm investment from Searchlight Capital Partners (*Placement Agent*)
- **Equinix** – €1.0bn bond offering (*Lead Left Bookrunner*)

ADDITIONAL INFORMATION

- **Interests:** Tennis (winner of five Texas High School State Championships), golf, soccer, skiing, Texas A&M football, Dallas sports (Cowboys, Mavericks), cheeseburgers (tried 288 new burgers in 30 months)
- **Leadership:** Horizons Program, Management Leadership for Tomorrow (MLT), Texas Wall Street Women
- Fluent in Spanish; born and lived nine years in Buenos Aires, Argentina