

ELLEN PAIK

+1 646 498 4032 | espaik@wharton.upenn.edu | www.linkedin.com/in/ellenpaik

EDUCATION

HARVARD KENNEDY SCHOOL, HARVARD UNIVERSITY

Cambridge, MA

Master in Public Administration Candidate; Social and Urban Policy Concentration

2022 - 2024

- *Awards:* John F. Kennedy Fellowship (for outstanding academic, personal, and professional achievement)
- *Leadership:* HKS Liaison, Wharton Student Assembly (1 of 2)
- *Membership:* Harvard University Graduate Student Rowing Club (Head of the Charles Regatta 2022 Selection)

THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA

Philadelphia, PA

Master of Business Administration Candidate; Major in Real Estate

2021 - 2023

- *Awards:* 2022 Finalist, UMich CRE Case Competition; PREA Scholar (1 of 8, national); CREW Network Scholar (1 of 30, global)
- *Leadership:* Penn Student Women in Real Estate Board Member (1 of 13); Wharton Social Impact Club Board Member (1 of 20)
- *Membership:* Real Estate Club; Private Equity & Venture Capital Club; Wharton FC; Wharton Squash Club; Wharton Hockey Club

WESLEYAN UNIVERSITY

Middletown, CT

Bachelor of Arts; Dual Major in Economics and Sociology

2012 - 2016

- *Awards:* NESCAC All-Academic Team; ECAC/NIRC Steward's All-Academic Team; Wesleyan University Scholar-Athlete (2x)
- *Leadership:* Senior Class President; Executive Committee, Wesleyan Student Assembly (WSA); Rush Chair, Psi Upsilon Fraternity
- *Athletics:* Varsity Rowing (3 years, 2014 NCAA Championship 3rd Place); Varsity Squash (1 year, 2016 Epps Cup Champions)

EXPERIENCE

REDCAR LTD. *(Real estate investment and operating firm specializing in creative office properties)*

Santa Monica, CA

MBA Summer Intern, Investments Team

2022

- Supported management of ~\$600mm (GAV) of investments in LA across two closed-end funds; projects included: developing financing/investment memos, executing loan draws, and coordinating across internal development/leasing/marketing teams
- Underwrote and evaluated acquisitions opportunities in key target submarkets with focus on Culver City and Santa Monica
- Received two offers at conclusion of 2022 internship: 2023 summer internship and 2024 full-time associate position (both unsigned)

NEW STORY INC. *(Y Combinator-backed nonprofit 3D-printing affordable homes for unhoused communities)*

San Francisco, CA

Innovation Fund Manager, Growth Team

2019 - 2021

- Collaborated with founding team to double team size, construct ~2,000 homes, and build the world's first 3D-printed community
- Founded "The Builders" program for top-tier donors, responsible for ~\$4mm recurring annual revenue with 90%+ renewal rate
- Managed fundraising campaigns generating company record \$11.7mm in 2019 (+29% YoY) as first Growth Team member

GOLDMAN SACHS & CO.

New York, NY

Investment Banking Associate, Financial and Strategic Investors Group

2018 - 2019

- Generated acquisition leads for family offices and private equity clients as part of newly formed Innovation Lab team
- Led reporting and review process across cross-regional sponsors coverage teams for top-tier client, The Carlyle Group

Investor Relations Analyst, Executive Office

2018

- Selected by MAS Group Co-Head to support Executive Office for 6-month secondment during 2018 proxy season
- Developed 2018 Sustainability Report, ESG Strategy presentation to BoD, investor meeting briefings for GS' c-suite executives
- Redesigned Quarterly Earnings Results Presentation format in direct collaboration with Head of IR Heather Miner

Investment Banking Analyst, M&A Solutions Group

2016 - 2018

- One of two analysts developing live raid defense and proxy fight situation materials across Real Estate, TMT, and FIG sectors
- Served as lead activism defense team analyst during ADP's 2017 proxy battle victory over Pershing Square; won 3/3 board seats
- Developed FIG sector-specific "activism vulnerability" analysis in collaboration with data scientists to build a proprietary scoring system to identify client performance metrics most vulnerable to criticism from active investors in company's shareholder register

VOLUNTEER EXPERIENCE

THINKING HUTS *(Nonprofit 3D-printing schools in Sub-Saharan Africa to accelerate education access)*

Cedar Rapids, IA

Member, Board of Directors

2021 - Present

- Review and monitor executive team and board performance at monthly and annual meetings; one of seven voting board members
- Mentor co-founder/CEO Maggie Grout on operational strategy, fundraising, and nonprofit management

GOLDMAN SACHS GIVES ANALYST IMPACT FUND *(Firmwide philanthropy-focused pitch contest)*

New York, NY

Global Finalist; 2nd Place of 70+ Entries

2018

- Sourced and led due diligence on 20+ nonprofits; pitched New Story, presentation live-streamed on Yahoo Finance
- Voted 2nd by CEO Lloyd Blankfein & Partnership Committee; won \$75,000 in grant funding and raised additional \$30,000+

ADDITIONAL INFORMATION

- **Skills:** Bloomberg, S&P CapitalIQ, FactSet, Series 79, ARGUS
- **Languages:** Fluent Korean, proficient French
- **Interests:** Construction technology, free-diving, Chelsea FC, Angel City FC, Enneagram Type 7, travel (30+ countries)