

AVERY WEISS

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Philadelphia, PA

EDUCATION

- MS** **University of Pennsylvania, *City Planning*** Expected May 2024
Concentration in Public Private Development
Focus areas: real estate finance (w/ Excel), land development regulations, housing policy and LIHTC, ESG-oriented development, and spatial data analysis (w/ R, ArcGIS Pro).
- BA** **Amherst College, *Psychology*** May 2019
GPA 3.7 | rugby team member, radio station host, moving and storage business owner and operator.

RELEVANT EXPERIENCE

- RM Development Partners, *Acquisitions Intern*, Philadelphia, PA** May – Aug. 2023
- Developed pro forma models for 20 to 50-unit ground-up market-rate multi-family rental apartment buildings in Philadelphia, ranging from \$10MM to \$20MM estimated sale price.
 - Drafted monthly investor memos detailing asset performance for LP owners of a portfolio of over 25 properties; recommended capital expenditures to improve asset value.
 - Identified inefficient monthly property management expenses resulting in a 5% reduction in total portfolio maintenance costs over 3 months.
 - Streamlined real estate and business tax payment processes for 20 properties while communicating with senior leadership, title insurance, property management, and city government stakeholders.

- Loxlea LLC, *Intern/Analyst*, Littleton, NH** May – Jul. 2022
- Created a design concept for a winter activity trail system, the key land improvement investment and amenity, on 150 acres of undeveloped land using GIS software and drone footage.
 - Led the search and hiring process for a trail designer, securing a contract with an experienced, former Olympic ski-trail designer; managed the trail development project.
 - Analyzed the potential rental revenue and renovation costs of a shuttered 30-room motel; collaborated with a local real estate agent to analyze market value of property.

- Doyle Real Estate Advisors, *Intern*, Philadelphia, PA** Jan. – Apr. 2022
- Performed rental adjustments for over 50 Section 8 properties; determined value of each property by comparing each property to the surrounding rental properties of similar quality.
 - Communicated with property managers across the country to understand the specific qualities of properties with limited online information.
 - Presented findings in detailed, organized reports that provided the logic behind each valuation decision, including market analyses and individual property assessments.

- Equinox Management & Construction, *Intern*, Philadelphia, PA** Feb. – Apr. 2021
- Prepared necessary documents for meetings focused on building pro forma models for 20 to 30-unit market-rate multi-family rental developments in competitive urban areas.
 - Teamed with 2 interns to create a comparison property data collection chart on Excel to easily update and perform analyses on.
 - Drafted power-point presentations and data visualizations, ultimately presenting findings to team leads.