

STETSON J. BARTSCHI

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EDUCATION

THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA **Philadelphia, PA**
Master of Business Administration Candidate; Major in Finance, Real Estate **2023 - 2025**

- Member of PE/VC Club, Real Estate Club, Consulting Club Case Mentor, Penn Social Entrepreneurship Movement Mentor
- Wharton Hockey Travel Team Member and Rugby Club Flyhalf

BRIGHAM YOUNG UNIVERSITY, MARRIOTT SCHOOL OF BUSINESS, **Provo, UT**
Bachelor of Science in Finance **2014 - 2018**

- GMAT 730 (42 Q/48 V)/800, GPA: 3.7/4.0 (top 5%); Student Body Vice President of Clubs (April 2016 – April 2017)
- Internship: The Vanguard Group - \$4Tn AUM, College to Corporate Intern, (May 2017 – August 2017)

EXPERIENCE

SHASTA CAPITAL GROUP (*Real Estate Private Equity Fund*) **San Francisco, CA**
Associate Intern **2023**

- Developed fund's first pro forma model to underwrite and propose \$10M+ in outdoor real estate assets for initial fund

BOSTON CONSULTING GROUP (BCG) **Los Angeles, CA**
Consultant **2023**

Senior Associate **2021 - 2023**

Real Estate PE

- Developed global real estate investment market analysis and report for \$50B global investment recommendation
- Conducted PE portco pre-merger deal due diligence and post-merger strategy for \$25B target integration
- Orchestrated \$400M organization savings realization strategy during 2023 banking crisis for company restructuring

Tech PE

- Built quantitative P&L proforma, headcount impact analysis and PR communications plan for \$1B divestiture proposal
- Selected to spearhead team for re-organization of software product portfolio of over \$3B in assets and 20,000 roles
- Drove competitor market study and \$500M acquisition with team for digital payment go-to market strategy

Sustainability & Climate

- Constructed market entry strategy and recommendation for PE portco, soil recycling operator
- Co-lead Los Angeles climate service committee, resulting in 100+ service hours and 2,000 lbs waste recycled

Other

- *Manufacturing*: Managed \$50M financial synergy identification across tech suite and worked as merger client-team liaison
- *Insurance*: Identified \$500M insurance premium revenue via competitive market benchmarking and internal efficiency study

EXXONMOBIL CORPORATION **Houston, TX**
Cost Recovery Analyst – IT Business Analysis & Reporting **2019 - 2021**

- Managed \$500M budget and built annual forecast for technical application engineering and geoscience
- Collaborated on tax committee to reduced cost accounting time by 50% (40 to 20 hours) with software implementation
- Developed financial forecasts for \$2Bn Global IT budget for monthly and yearly regulatory financial reporting
- Proposed and implemented new hire onboarding program for 100+ resources to increase retention during COVID-19

ADDITIONAL INFORMATION

UNITED WAY OF GREATER HOUSTON **Houston, TX**
Project Lead and Service Committee Member **2019 - 2021**

- Directed community service projects resulting in 300 hours served and \$5,000 in donations to local charities

THE CHURCH OF JESUS CHRIST OF LATTER-DAY SAINTS **Tampico, Mexico**
Regional Supervisor and Volunteer Missionary **2012 - 2014**

- Served 70+ hours a week offering community service and proselyting among residents of Tamaulipas, Mexico
- Organized youth programs to extend community support services and reduce local drug cartel recruitment activity

OTHER INTERESTS

- Eagle Scout (Highest Rank in the Boy Scouts of America), Alligator Wrestler, Self-Taught Barber, Surfer and Skier
- **Languages**: Spanish - Certified Advanced (speaking, reading, writing, comprehension), English (native)