

# JEFFREY TODD BREWER

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## EDUCATION

### THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA

Philadelphia, PA

*Master of Business Administration Candidate; Major in Finance and Real Estate*

2023 – 2025

- Joseph Wharton Fellow: awarded to students with outstanding records of personal, professional, and academic achievement
- Member of PE/VC Club, Investment Management Club, Real Estate Club, Tennis Club, Youth Mentors Club

### BRIGHAM YOUNG UNIVERSITY

Provo, UT

*Bachelor of Science: Finance (GPA: 3.82)*

2011 – 2017

- Honors: Brigham Young Scholarship (Academic)
- Internships: PIMCO, General Electric Healthcare

## EXPERIENCE

### PACIFIC INVESTMENT MANAGEMENT COMPANY (PIMCO)

Newport Beach, CA

**Senior Product Associate - Alternative Credit and Private Strategies**

2021 – 2023

- Specialized in product development, launch, fundraising, and servicing for PIMCO's \$190bn Alternative Credit and Private Strategies platform; focused on private residential/commercial real estate, corporate credit, and specialty finance
- Developed and designed pitch materials for new flagship distressed/private credit fund, implementing macroeconomic, deal, and competitor analysis to establish fund thesis; used by global leaders to engage 1500+ institutional investors and raise \$5bn
- Partnered with key internal/external stakeholders to develop and launch a novel rated-note structure for new distressed fund to solve insurance clients' demand for capital efficient exposure; unlocked incremental \$500m in commitments
- Pitched new distressed fund to global institutions, articulating the macroeconomic environment, PIMCO's competitive advantage, and deal studies to showcase firm capabilities; created \$300m+ in opportunities under further diligence
- Spearheaded strategic and innovative due diligence process for investment advisory firm underwriting new \$4bn PIMCO private credit hedge fund; resulted in \$20m investment and projected annual inflows of \$100m
- Created diverse talent pipeline by leading PIMCO's internship program across four summers; hosted lunch and learn sessions with senior executives, open office hours, and one-on-one mentoring
- Led annual training of global full-time hires and interns (250+ undergrad/MBA) in PIMCO's Alternative Credit and Private Strategies business and proprietary risk management systems

**Senior Account Associate – Financial Institutions Group**

2020 – 2021

**Account Associate – Financial Institutions Group**

2019 – 2020

**Account Analyst – Financial Institutions Group**

2018 – 2019

- Serviced \$20bn across 60 insurance and bank mandates by liaising between PIMCO portfolio managers and institutional clients; analyzed capital markets trends, performed portfolio attribution analysis, and built customized client reporting
- Invented and automated daily reporting for bank clients on esoteric fixed income holdings to solve for strict new regulatory requirements; increased bank client investments by \$1bn
- Hosted quarterly strategy and portfolio conference calls with insurance and bank executives; presented drivers of performance across fixed income markets and articulated macro outlook
- Led global team dedicated to orchestrating firm's response to LIBOR cessation that affected \$220 trillion of securities; managed 300+ global client inquiries and contributed to thought leadership pieces featured on the PIMCO Blog

### WESTMORE ELEMENTARY SCHOOL

Orem, UT

**Teaching Aid and Interpreter**

2017 – 2018

- Tutored Spanish-speaking students who immigrated to increase math and reading proficiency; resulted in Westmore's recognition as a Distinguished Title 1 School for progress made by English learners

## ADDITIONAL INFORMATION

- **Community:** Volunteer, The Church of Jesus Christ of Latter-Day Saints (Villahermosa, Mexico, 2012-2014) - Led 250 missionaries; Eagle Scout, Boy Scouts of America; Founder, 1K Coats Utah (2016); Pack Leader, Boy Scouts of America (2018 - 2019); Tutor, Chapter One (2022 - 2023)
- **Examinations:** Series 7, Series 63, CFA Level 1
- **Languages:** Spanish (proficient)
- **Interests:** Tennis and pickleball enthusiast, backpacking, snowboarding, mentoring underserved youth