

EDUCATION

University of Pennsylvania, The Wharton School

Candidate for Bachelor of Science in Economics

Major: Real Estate | Minor: Italian

Relevant Coursework: Advanced Real Estate Investments, Real Estate Law, Corporate Finance

Philadelphia, PA

December 2024

GPA: 3.79

PROFESSIONAL EXPERIENCE

Linville Team Partners Commercial Real Estate Brokerage

Acquisitions Associate

Winston Salem, NC

November 2023 –

- Facilitate acquisitions on behalf of retail client by speaking with over 50 target business owners
- Initiate deal sourcing for 10 potential acquisitions for carwash client by using Crexi, Reonomy, and CoStar to find owner information

Summer Intern

June – August 2023

- Researched market data for financial analysis of lease comparables and active listings for 3 clients in 20 states
- Created and maintained database of 450 lease comps and listings of investment sales
- Presented market research findings as capstone project to CEO, COO, and other directors
- Wrote paper on interest rates in real estate by interviewing industry experts
- Underwrote 45 potential deals in 2 states based on traffic data, street access, and demographic data

Concept Companies

Jacksonville, FL

Real Estate Development Summer Analyst Intern

June – August 2022

- Completed cash flow modeling for over 30 deals to underwrite assets in Healthcare, Retail, and Early Education
- Presented over 10 pro formas to CEO, Directors, and VPs to help inform firm's investing and financing decisions
- Researched due diligence of 30 lease comparables and 5 potential new tenants using CoStar

Clever Noodle LLC

Washington D.C.

Director of Operations & Product Development

June – September 2021

- Created the educational board game startup's business plan and ran meetings to keep the startup on schedule
- Filed for LLC status by comparing benefits of filing in 3 different states
- Initiated communication with key stakeholders in manufacturing and education

LEADERSHIP EXPERIENCE

International Real Estate Club

Philadelphia, PA

Board Member

May 2023 –

- Help start new club for young professionals passionate about real estate
- Coordinate with members from around the world

Wharton Undergraduate Real Estate Club

Philadelphia, PA

Committee Member

September 2022 –

- Plan club-wide meetings and social events
- Facilitate meetings between members of different wings of the club

SKILLS & INTERESTS

Technical: Excel, PowerPoint, Photoshop, Word, Outlook, ARGUS (Virtual University Training)

Languages: Italian (intermediate)

Interests: Soccer, Coin Collecting, Coaching

Additional Activities: Wharton Undergraduate Sports Business Club, Wharton Emerging Markets Club, UFHealth Healthcare Management Intern, Ping App Ambassador