

## EDUCATION

### University of Pennsylvania, The Wharton School

Candidate for Bachelor of Science in Economics

Major: Real Estate | Minor: Italian

Relevant Coursework: Advanced Real Estate Investments, Real Estate Law, Corporate Finance

Philadelphia, PA

**December 2024**

GPA: 3.79

## PROFESSIONAL EXPERIENCE

### Linville Team Partners Commercial Real Estate Brokerage

Winston Salem, NC

Acquisitions Associate

**November 2023 –**

- Facilitate acquisitions on behalf of retail client by speaking with over 50 target business owners
- Initiate deal sourcing for 10 potential acquisitions for carwash client by using Crexi, Reonomy, and CoStar to find owner information

Summer Intern

**June – August 2023**

- Researched market data for financial analysis of lease comparables and active listings for 3 clients in 20 states
- Created and maintained database of 450 lease comps and listings of investment sales
- Presented market research findings as capstone project to CEO, COO, and other directors
- Wrote paper on interest rates in real estate by interviewing industry experts
- Underwrote 45 potential deals in 2 states based on traffic data, street access, and demographic data

### Concept Companies

Jacksonville, FL

Real Estate Development Summer Analyst Intern

**June – August 2022**

- Completed cash flow modeling for over 30 deals to underwrite assets in Healthcare, Retail, and Early Education
- Presented over 10 pro formas to CEO, Directors, and VPs to help inform firm's investing and financing decisions
- Researched due diligence of 30 lease comparables and 5 potential new tenants using CoStar

### Clever Noodle LLC

Washington D.C.

Director of Operations & Product Development

**June – September 2021**

- Created the educational board game startup's business plan and ran meetings to keep the startup on schedule
- Filed for LLC status by comparing benefits of filing in 3 different states
- Initiated communication with key stakeholders in manufacturing and education

## LEADERSHIP EXPERIENCE

### International Real Estate Club

Philadelphia, PA

Board Member

**May 2023 –**

- Help start new club for young professionals passionate about real estate
- Coordinate with members from around the world

### Wharton Undergraduate Real Estate Club

Philadelphia, PA

Committee Member

**September 2022 –**

- Plan club-wide meetings and social events
- Facilitate meetings between members of different wings of the club

## SKILLS & INTERESTS

**Technical:** Excel, PowerPoint, Photoshop, Word, Outlook, ARGUS (Virtual University Training)

**Languages:** Italian (intermediate)

**Interests:** Soccer, Coin Collecting, Coaching

**Additional Activities:** Wharton Undergraduate Sports Business Club, Wharton Emerging Markets Club, UFHealth Healthcare Management Intern, Ping App Ambassador