

PRANAV KUMAR

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EDUCATION

THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA

Philadelphia, PA

Master of Business Administration Candidate; Major in Real Estate & Finance

2023-2025

- Recipient of Marcia W. and Paul W. Soldatos Endowment for exceptional achievement, knowledge, and leadership
- Membership: Real Estate Club Academic Engagement VP, Zell Lurie Real Estate Center, Veterans Club, Wharton FC
- GMAT: 750 | Wall Street Prep Real Estate Financial Modeling Certification, Argus Trained, UT Austin Case Competition

VANDERBILT UNIVERSITY

Nashville, TN

Bachelor of Arts; Majors in Economics and Sociology (cum laude)

2015-2019

- GPA: 3.82 | Coursework with a focus on Behavioral Economics
- Awards: Naval Reserve Officer Training Scholarship for academic and extracurricular achievement (four-year, full tuition); James G. Stahlman Award for Most Outstanding Midshipman (selected as Battalion Commander)

EXPERIENCE

UNITED STATES MARINE CORPS - TWENTYNINE PALMS, CA

Australia 2021/Japan 2022

Ranked #1 of 63 first lieutenants in the battalion-by-battalion commander

Artillery Battery Executive Officer

2022-2023

- *Ranked #1 of 8 among peers*; directed cross-functional staff in optimizing and managing daily operations of an organization of 120 Marines, coordinated logistics systems, personnel, and training to ensure unit's ability to meet operational demands
- Constructed and executed a training plan reducing unit combat certification time from six months to four months as part of the Crisis Response Force Program, providing senior Marine leaders flexibility in meeting global security requirements
- Managed \$50.2 million of mission-critical combat equipment and developed internal KPIs to more rapidly reconcile real-time maintenance defects with enterprise systems, enabling the battery to deploy worldwide given 96 hours' notice
- Created and improved digital tracking and maintenance procedures for battery equipment readiness, resulting in recognition at a service-level inspection for 96 percent material readiness and best practices within the battalion
- Led the unit during a high-intensity period containing 42 days of live-fire training within a 80-day period; developed a maintenance plan reducing major maintenance completion times by 30% and directly led to mission accomplishment
- Coordinated the preparation, administration, and logistical deployment of 120 Marines on two different deployments to Marine Rotational Force Darwin, Australia and Unit Deployment Program Okinawa, Japan
- Trained, developed, and mentored seven officers on leadership, professional writing, operational planning, and tactical proficiency as well as leading several periods of instruction for all lieutenants in the battalion

Artillery Battery Fire Direction Officer and Platoon Commander

2020-2021

- *Ranked #1 of 12 among peers*; led a platoon of 53 Marines and supervised all computations of cannon artillery firing data
- Assigned to an organization grappling with systemic performance challenges and successfully transformed it into the top-rated unit within the battalion; led the unit to accomplish the Marine Corps' evaluation evolution within three months
- Spearheaded development of joint fires coordination to meet Australian Defense Forces (ADF) and United States Marine Corps (USMC) standards; led to first-ever digitally coordinated, massed artillery mission controlled by a single agency
- Computed firing data for 2,000+ high-explosive artillery projectiles with zero safety incidents, enabling five adjacent infantry battalions to certify combat readiness across ten live fire exercises

Training and Education Command, United States Marine Corps

2019-2020

- *Ranked #1 of 18 Marine Officers* in Marine Artillery Officers' Basic Course, named Distinguished Honor Graduate
- Ranked #6 of 294 Marine Officers evaluated on leadership, academics, and military skills at The Basic School; #1 in Academics
- Structured instructional periods that led to the platoon achieving the highest academic average among five platoons, focused efforts on one student, transforming their land navigation grade from failing to a perfect final score

ADDITIONAL INFORMATION

- Selected for six weeks in DOD funded, immersive language study in Taipei, Taiwan (2017)
- Interests: PADI Scuba Certified, travel (visited 25+ countries), Black Belt in Marine Corps Mixed Martial Arts Program
- Volunteer: Vanderbilt Dance Marathon Board Member - helped raise \$300,000 for Monroe Children's Hospital (2017-2019), Service to School Ambassador (2022-Present), Youth Mentors Club (2023-Present), Canine Connection (2023-Present)