

Robert Luke Castellini

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EDUCATION

The Wharton School of the University of Pennsylvania

2021-2025

Candidate for Bachelor of Science in Economics

- Major: Applied Economics | Concentrations: Management and Finance | GPA: 3.56
- Relevant coursework: Statistics, Economics, Valuation, Corporate Finance, Financial & Managerial Accounting
- Clubs: Wharton Undergraduate Real Estate Club, Penn Sports Analytics Club, Wharton UG Sports Business Club

Indian Hill High School – Cincinnati, OH

2017-2021

- ACT: 36 | SAT Math II: 800 | GPA: 4.00 unweighted, 4.70 weighted. Summa Cum Laude, Humanitarian Award.

PROFESSIONAL EXPERIENCE

AllianceBernstein – New York, NY – *Equity Research Analyst Intern*

Summer 2024

Ford Farms - Dupont, IN - *Finance Specialist*

2020-Present

- Manage financial projects for farm and real estate acquisition, development, and management.
- Research solar farm development opportunities, negotiate contracts, and develop financial models.
- Manage website for \$20M annual farm equipment sales, introduced 3-D camera techniques for displaying online.

AMEND Consulting LLC – Cincinnati, OH – *Analyst*

Summer 2023

- Integrated new client relationship management and project management software. Created detailed documentation and operating procedures for each function of new project management (Kantata) and CRM software (Salesforce).
- Designed a process map to connect the flow of sales across project management platforms.
- Developed dynamic Power BI model that informs sales teams of key metrics to aid them in their processes.

Cincinnati Reds – Cincinnati, OH – *Baseball Analytics Intern*

Summer 2022

- Completed a situational baserunning project using R and SQL programming; the project returned an 80% rate of effectiveness for in-game situations and is projected to account for over 30 more runs this season.
- Optimized data analysis skills to create visuals summarizing my project's in-game effectiveness. Presented results to team leaders and proposed steps to successfully execute program in live games.
- Experienced the MLB Draft and Trade Deadline activity first-hand; shadowed Reds national scouts, Director of Player Development and Chief Operating Officer to learn valuable insights on day-to-day operations in their field.

River Cities Capital – Cincinnati, OH – *Private Equity Intern*

Summer 2021

- Assisted private equity team focused on late stage investing in healthcare and technology firms.
- Evaluated company pitches and participated in meetings each day with senior management.
- Restructured pipeline of companies to determine key investments and relevance to the company's philosophy.

Invstr - London, England – *FinTech Intern*

2019-2021

- Contributed to startup fintech company which has generated 3 million users across 230 countries.
- Created lesson content for the new "Invstr Academy" to teach students basic economic and investment skills.
- Assisted CEO and team of app developers to generate innovative solutions to bugs and feedback from users, such as growth/loss graphics for realized gains/losses, a redesigned instrument wheel, and polls for user engagement.

LEADERSHIP AND EXTRACURRICULAR

Penn Baseball - *Manager*

2021-Present

- Manage varsity team, work with coaches to contribute to improving the team via sports analytics and operations.
- Monitor individual player performance using Rapsodo/Trackman data analysis tools and present feedback.
- Engage with team by running practices (warm-ups, batting practice, bullpen work) and administering games.
- Create player profiles using R and Python that present batting and pitching scores from previous series.