

## MAULIK JAIN

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### EDUCATION

#### THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA

Philadelphia, United States

*Master of Business Administration Candidate; Double-Major in Finance & Real Estate*

2024–2026

- Leadership: Real Estate (VP - Sustainability, Conferences, Competitions), India (VP - Marketing)
- GMAT: 760/800 (99<sup>th</sup> percentile) | Active Membership: PE/VC, Family Business, Consulting, SAAAMBA, Tennis, Ski

#### UNIVERSITY OF CAMBRIDGE

Cambridge, United Kingdom

*Bachelor & Master of Arts (Economics), Triple First Class Honours*

2016–2019

Ranked top 11% in a class of 149 - Awarded 3 David Thompson Scholarships (top 8% of students in college-subject group)

- Vice President, Consulting Society: Recruited 7-member committee, set objectives, organized 12+ case studies & events
- Treasurer, Effective Altruism & 80,000 Hours Cambridge: Managed income, expenses, & cash-flows for two of the largest student societies; secured 5x budget increase via grants to introduce productivity improvements for the clubs

### EXPERIENCE

#### HARMONY LIFESTYLES GROUP

Mumbai, India

*One of India's notable real estate family-run businesses, generating \$6M annually with 30+ projects since 1974*

Summer MBA Associate

Summer 2025

Investment Associate

2022–2024

- Built investment arm of group, Harmony Ventures; sourced and executed division's first full investments worth \$1M+ in 20+ private and public market opportunities directly and via partnership with marquee PE/VC funds & angels
- Managed business development and fundraising efforts for 5 real estate projects worth \$120M; mobilizing joint-venture partners, fundraising partners, and external (sustainability, legal, design) consultants to drive on-time project completion
- Led firm's ESG practice, implementing environmental solutions across group's portfolio of real estate projects & investment activities and mitigating 5K+ tons of CO2 emissions annually to meet firm's net-zero objectives by 2027
- Revamped group's online brand (website, corporate profile, social media) and trained 10+ employees on CRM tools

#### MULTIPLES ALTERNATE ASSET MANAGEMENT

Mumbai, India

*Indian private equity fund with \$3B+ assets under management and 30+ portfolio companies across 4 funds since 2009*

Private Equity Pre-MBA Intern (on 6-month secondment from Harmony Ventures)

2024

- Prospected launch of \$250M private credit fund leading competitive positioning exercise as 1st hire of 2-member team; evaluated growth & buyout investment opportunities across financial services, payments, and enterprise tech sectors

#### J.P. MORGAN

London, United Kingdom

Analyst

2019–2022

Summer Analyst

Summer 2018

Finished 4 rotations across sales, product, and strategy teams of J.P. Morgan Payments and joined the Credit Markets team

- **Sales**: Facilitated sales development efforts with 15+ senior colleagues, helping grow client base for the *Non-Banking Financial Institutions* team by 2x (revenue impact of \$500K+)
- **Product**: Directed daily product huddles for the *EMEA Liquidity Solutions* team, identifying large currency spikes affecting clients' portfolios; delivered savings of up to \$200K+ through analyses
- **Product**: Ideated process automation via use of APIs for multiple processes, driving 20% efficiency improvement in deal documentation & modelling for the *Export Finance* team; reviewed 2020 strategy to recognize \$2M+ in new revenue opportunities; coordinated end-to-end execution (with legal, risk, and sales teams) for \$5B+ worth of transactions
- **Strategy**: Developed tracker to record progress on 30+ ESG-related tasks & co-led ESG learning series to train 8K+ staff across J.P. Morgan Payments; prepared roadmap for ESG team's consultant engagement and fintech partnerships strategy
- **Credit Markets**: Executed accounting & PnL management for 5+ traders making markets for spectrum of credit products

### ADDITIONAL INFORMATION

#### • Community Leadership:

- Global Shaper, World Economic Forum: fast-tracking 'protect the planet' impact area solutions 2023–Present
- Investor, Global Markets: personal portfolio of funds & equities; 18% average annual return 2021–Present
- India Lead, Effective Altruism (EA) Finance: implemented ESG events and freelance operations projects for 2 high-impact EA organizations; attended 4 conferences globally and donated to charities 2019–2024
- Co-Founder, CARES: formulated real estate initiative; published 3 reports (approvals, slums, RTI Act) 2014–2017
- **Certifications**: Completed 8+ certifications—PE & VC, Data Analytics, Risk (FRM Part I), Climate Change 2016–2023
- **Interests**: Author of *Imagination Unplugged*, a collection of short stories & essays; sold 1K+ copies 2013
- **Languages**: Fluent in English and Hindi. Limited working proficiency in Spanish. Conversant in Gujarati and Marathi