

ADEBOBOLA VINCENT OWOSENI

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EDUCATION

THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA

Philadelphia, PA

Master of Business Administration Candidate

2023 - 2025

- Howard E. Mitchell Fellowship (Full Scholarship)
- Class: Buyouts & Acquisitions | Corporate Finance | Real Estate Entrepreneurship | Negotiations | Operations Strategy
- Clubs: Private Equity/Venture Capital | FinTech | Real Estate | Entrepreneurship | Wharton Africa Students Association

PAUL QUINN COLLEGE

Dallas, TX

Bachelor of Science in Business Administration: Management, GPA: 3.99/4.00 (Summa Cum Laude)

2018

- Presidential Scholar (Full Scholarship) | CIEE Fellowship - Studied in London, Paris, Oxford, and Belfast

PROFESSIONAL EXPERIENCE

PHAROS CAPITAL, \$1B AUM (*Healthcare PE firm*)

Dallas, TX

Private Equity Summer Senior Associate

Summer 2024

- Developed 35-page international expansion strategy for cardiovascular medical device portfolio company
- Built operating financial model to forecast five return scenarios and exit valuation scenarios post-expansion

AVERY CAPITAL, \$50M AUM (*Real Estate PE firm led by former NBA player, Avery Johnson*)

Dallas, TX

Associate

2021 – 2023

Senior Analyst (employee #2)

2020 – 2021

- Developed investment thesis alongside firm COO
- Underwrote over \$814 million in commercial real estate leased to the United States Government (FBI, DEA, SSA, etc.)
- Facilitated due diligence for the first two acquisitions in Avery Capital Fund I, collectively worth \$21.6 million
- Led three property managers to execute value-creation strategies for the first two acquisitions, improving performance
- **Selected Transaction: Acquisition 1 - \$16M DEA facility**
 - Prevented cash management trigger through negotiations with bank, freeing \$3.1 million in distributable cash flow
 - Negotiated a ~50 bps purchase price reduction from seller for roof replacement
 - Reduced 2021 tax bill from \$420,000 to \$160,000

IMPACT VENTURES (*Startup Accelerator Focused on Underrepresented Founders*)

Dallas, TX

Venture Associate

2020 – 2021

- Provided product roadmap, go-to-market, and financial modeling consulting to the CEOs of 24 tech startups
- Catalyzed [\\$100,000 seed investment](#) from Arlan Hamilton of Backstage Capital into Equalizer Games (startup)
- Prepared 12 investment memorandums for accelerator CEO review - three companies received an investment
- Owned and executed “Demo Day” pitch competition workflow, connecting 20+ institutional investors with founders

CROW HOLDINGS CAPITAL, \$29B AUM (*Real Estate PE firm*)

Dallas, TX

Real Estate Private Equity Analyst

2018 – 2020

- Underwrote over \$2.11 billion in commercial real estate (multifamily, retail, industrial, and storage)
- Led and assisted diligence on 20+ acquisitions through lease reading, market research, and tenant interviews
- Conducted mid-year and end-of-year valuations on 30+ assets to present to investors

ADDITIONAL INFORMATION

- **Certifications:** Peak Frameworks LBO Modeling | McKinsey Accelerator: Problem Solving & Business Strategy
- **Fellowships:** Management Leadership for Tomorrow: MBA Prep | HBS: Summer Venture in Management Program
- **Interests:** Technology (fintech, proptech, supply chain, AI, business services), Fashion, Wine, Basketball, Golf, Rugby