

COLIN MICHAEL SANDOR

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EDUCATION

THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA

Philadelphia, PA

Master of Business Administration Candidate; Majors in Real Estate and Finance

2024-2026

- GMAT: 740 (97th percentile)
- Membership: Real Estate, PE/VC, Ski/Snowboard, and Veterans clubs

AIR FORCE INSTITUTE OF TECHNOLOGY (AFIT)

Dayton, Ohio

Master of Science; Major in Cost Analysis

2019-2021

- GPA: 3.9; Inducted into Graduate School Honors Society; Eta Kappa Nu

UNITED STATES AIR FORCE ACADEMY

Colorado Springs, Colorado

Bachelor of Science; Major in Management

2013-2017

- NCAA Div-I Football; 3-year Starter, All-Conference, Team Leadership Council; Dean's List

PROFESSIONAL EXPERIENCE

BLACKSTONE

New York, New York

Summer Associate, Real Estate

Summer 2024

- Selected for Blackstone's summer real estate associate program, focusing on multi-billion-dollar retail & self-storage portfolios
- Coached 10 undergraduate summer interns, provided personal mentorship, and excel modeling training; lauded by Managing Directors and other Blackstone teammates for significantly elevating team performance and fostering a collaborative culture

Selected Project Experience

- Spearheaded \$60M retail asset underwriting; developed financial model, performed scenario analysis, and uncovered inaccurate & below-market Argus leasing assumptions; recommended divestment, directly influencing Partner's go-to-market sales strategy
- Identified \$10M+ annual revenue boosting redevelopment of a retail center asset; calculated project ROI by synthesizing cross-functional inputs, determined obtainable rent increases, & built NOI bridge; presented stabilized projections, securing approval
- Conducted retail & storage portfolio cash flow reforecasting; leveraged historical performance metrics, REIT data analysis, and JV partner insights to update NOI outlooks; delivered real-time data & performance updates, enhancing accuracy in valuations

UNITED STATES AIR FORCE

Dayton, Ohio

Cost Analyst (Captain)

2021-2024

- Led a seven-member team in developing cost estimates for \$5.6B portfolio including 35+ Department of Defense (DoD) programs and 74 vital training systems; projected budget requirements needed to keep warfighters instructed and mission capable
- Developed complex excel cost model for DoD acquisition of new \$2.6B technology; organized requirements from 39 offices and engineers; advised senior Air Force decision makers on financial strategy, leading to congressional allotment of program funds
- Mentored three new cost analysts and integrated them into undermanned team, utilized weekly training sessions to teach cost estimating, risk analysis, and military etiquette; drove completion of 20+ estimates, totaling \$4.2B, with zero program delays
- Ranked #1/68 financial managers (FM) in directorate; earned awards from top leadership including 2022 Division Company Grade Officer (CGO) of the Year, Directorate FM CGO of the Year & three-time CGO of the Quarter

UNITED STATES AIR FORCE & UNITED STATES NAVY (JOINT ASSIGNMENT)

Manama, Bahrain

Budget Director (Captain)

2022-2023

- Developed automated budget model providing unprecedented real-time insight; accurately tracked SEAL Team 5's \$7M deployment budget and reduced monthly man hours by 98%, ensuring Commander's ability to make accurate strategic decisions
- Noticed pre-deployment accounting errors; collaborated with Naval Special Warfare Finance to pinpoint and fix misappropriated purchases, obtaining an additional \$360K for commander's use to aid in attaining strategic mission objectives

UNITED STATES AIR FORCE

Rapid City, South Dakota

Budget Officer (1st Lieutenant)

2018-2019

Financial Services Officer (2nd Lieutenant)

2017-2018

- Orchestrated 37-person team responsible for planning \$62M annual budget; developed budget plans and identified 633 requirements; confirmed funding available to achieve mission success and sustain operations for 27 B-1 aircraft across the globe
- Ranked #1/2 squadron CGOs; created flexible budget strategy to pivot spending after mission change; quickly realigned priorities to meet Commander's new objectives, saving DoD \$700K and earning CGO of the Year & two-time CGO of the Quarter

ADDITIONAL INFORMATION

- Personal passion for Real Estate Investing, manage personal portfolio of 4 residential rental properties across Ohio and Georgia
- Skills: Argus, Financial Analysis, Data Analytics (R, Python, SPSS), Risk Management (@RISK, Crystal Ball), & Leadership
- Interests: Weekends on the slopes, Rounds of 18-holes, Grilling the perfect steak, and Searching for the best Zinfandel to pair