

# SAMYAK JAIN

The Harper, 112 S 19<sup>th</sup> Street, Philadelphia, PA 19103 | (267) 767-2933 | [samyakj@wharton.upenn.edu](mailto:samyakj@wharton.upenn.edu)

## EDUCATION

### THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA

*Master of Business Administration Candidate; Major in Finance*

Philadelphia, PA

2024-2026

- GMAT: 770 (99th percentile)
- Leadership: C-Suites Club (Founder), 1gen Club (Co-Chair), Finance Club (Member), Real Estate Club (Member)

### SAID BUSINESS SCHOOL, UNIVERSITY OF OXFORD

*Master of Science in Financial Economics, Major in Finance | GPA 3.5*

Oxford, UK

2016-2017

- Top of class in Financial Modeling, Asset Pricing, and Corporate Finance
- Leadership: Oxford SAID Finance Lab (President), Private Equity Club (President), Chess Club (President)

### LONDON SCHOOL OF ECONOMICS AND POLITICAL SCIENCE

*Bachelor of Science, Major in Economics, Minor in Finance | GPA 4.0*

London, UK

2013-2016

- Awarded full tuition scholarship for academic excellence (Top in class of 54,000 students)
- Leadership: Finance Club (Co-chair), Chess Club (Founder)

## EXPERIENCE

### THE SAMYAK GROUP (family-owned real estate private equity firm, AUM \$500M)

**Chief Executive Officer**

Delhi, India

2020-2024

- Turned around the company to achieve \$120M in cumulative profits by 2024, from a \$20M cumulative loss in 2017, through asset reacquisitions, development of construction capabilities, strategic partnerships, and focus on timely project delivery, driving growth and unlocking value for investors and customers, while scaling AUM from \$100M to \$500M
- Spearheaded \$80M sale of 0.3M sq. ft. rent-yielding commercial asset to institutional investors by structuring a joint REIT platform with another leading real estate developer, optimizing capital allocation and driving strategic portfolio growth
- Executed leveraged buyout of a \$100M distressed real estate project for \$30M, overseeing a 20-member team through due diligence, deal structuring, negotiation, integration and turnaround; achieved ~42% IRR over 5 years
- Engineered a \$2B accretive acquisition of distressed Vipul Limited by Tulip Infratech (\$4B real estate developer), securing a \$30M exit with 30% IRR through sale of company's equity interest; led deal structuring and negotiations on behalf of Vipul
- Collaborated with cross-functional teams at SBICAPS SWAMIH (India's largest distressed asset fund), and external firms to develop and execute a \$20M joint platform to acquire stressed assets, ensuring strategic alignment and operational efficiency
- Founded the leasing division, transitioning company to developing Grade-A rent-yielding assets; collaborated with a team of 10 to secure international brands as tenants for a \$100M, 0.5M sq. ft. retail project

### Director

2017-2020

- Sourced, negotiated and structured deals with investors to raise a \$50M fund to acquire real estate assets
- Acquired and restructured a \$65M commercial project by converting plans for high-rise offices to low-rise premium retail; reduced construction costs by 70%, doubled profitability, accelerating completion from 5 to 2 years; model replicated portfolio-wide with similar results projected
- Established new divisions for procurement, construction and planning by hiring 20 employees; entered into strategic partnerships with experts to engage in acquisition of distressed real estate assets and new development opportunities
- Successfully defended a \$100M real estate project from a hostile takeover by a delinquent joint venture partner through strategic renegotiations, securing stakeholder support and preserving project ownership, timelines, and investor confidence

### Associate (Part-time concurrent with college)

2013-2017

- Strengthened the balance sheet by negotiating and implementing conversion of \$20M debt to equity, reducing leverage, mitigating bankruptcy risk, and enhancing cash flow, investor confidence and long-term stability
- Achieved ~\$900K (~90%) reduction in annual overhead costs by outsourcing finance, marketing and legal functions, renegotiating office leases, reducing headcount; divested underperforming assets for working capital
- Developed and implemented advanced financial modeling frameworks incorporating optionality and sensitivity analyses; model utilized organization-wide to assess ~100 deals, driving strategic investment decisions and delivering a 2x IRR

## ADDITIONAL INFORMATION

- **Community Impact:** Oxford Alumni Association (President): raised \$100K in scholarships for students from India; Kund Kund Bharti Non-Profit (Treasurer): managed \$1M annual budget; raised \$1M in scholarships for orphans
- **Languages:** English (Native), Hindi (Fluent), German (Elementary)
- **Interests:** Semi-professional Formula 3 Driver, Snooker, Golf, Running 10Ks, Rock Climbing, Globe Trotter (70+ Cities)