

# Tommy Lewis

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## EDUCATION

### The University of Pennsylvania

Candidate for Bachelor of Arts

Major: Economics | Minor: Urban Real Estate and Development

GPA: 3.61/4.00

Class of 2025

Philadelphia, PA

## EXPERIENCE

### Link Logistics, A Blackstone Portfolio Company

New York, NY

Summer Analyst on Investments Team

June-August 2024

- Evaluated over 15 potential investment opportunities using Blackstone's proprietary Excel model and Argus Enterprise
- Sourced recent lease and sale comparables across the Northeast to maintain updated market data and support investment decisions; Updated development pipeline comparables in the Northeast market
- Served as an intermediary between Blackstone's legal provider and Brokerages to assist in internal NDA approval processes; Assisted in delivering Offering Memorandums for disposition deals
- Developed and presented a proposal for a \$158 million acquisition of a three-building portfolio across multiple East Coast markets (Central NJ, Lehigh Valley, South Florida) to C-suites and investment teams nationwide

### Devotio Capital Management

Stamford, CT

Analyst

June 2023-August 2023

- Conducted comprehensive market due diligence on a diverse range of real estate deals, spanning hotels in Texas and Phoenix, a retail lifestyle center in Kentucky, and 4 industrial parks in Nevada and Utah: Influencing investment decisions and leading to bidding proposals
- Assisted in drafting and amending construction management agreements and the purchase and sale agreement for a \$41 MM QOZ hotel investment
- Prepared and presented 5 investment summaries and investor presentations for family offices and ultra-high-net-worth individuals to attract potential investors: maintaining productive relationships with clients
- Coordinated 20+ investor relationships and maintained updated pipelines for deals and sponsors

### The Rocky Point Club

Old Greenwich, CT

Swim Coach

June 2018-Aug. 2022

- Coached and mentored 115 swimmers every summer with ages ranging from 6-17 years old
- Led daily team practices and smaller group lessons, enhancing swimmers' skills, and promoting teamwork
- Created bi-weekly schedules for up to 12 lifeguards across two seasons and filled in when necessary

## LEADERSHIP & TRAINING

### University of Pennsylvania Varsity Swimming and Diving Team

Philadelphia, PA

Team Member

August 2021-Present

- Devoted over 20 hours a week through morning practices, weightlifting sessions, and rigorous afternoon practices
- High School: Team Captain (2 years), All-American (200 Medley Relay), CT All-State First Team (2018, 2019)

### First Generation Investors

Philadelphia, PA

President

February 2023-Present

- Engaged and inspired 50 inner-city Philadelphia high school students by delivering impactful lessons in personal finance and investing through a series of 10 dynamic sessions equipping students with financial literacy skills
- Established a collaborative partnership with Motivation High School in Philadelphia to facilitate weekly tutoring sessions throughout Fall and Spring 2024
- Spearheaded recruitment and selection, conducted interviews with candidates to ensure the success of the partnership

### Eastdil Secured Financial Modeling Training Program

Stamford, CT

Participant

June 2023

- Gained hands-on experience in Excel and real estate financial modeling, enhancing proficiency in data analysis and modeling applicable across various real estate firms; Acquired a fundamental understanding of real estate finance concepts and principles

## SKILLS

**Skills:** German (Bilingual Native), Spanish (Proficient), R, Microsoft Office Suite

**Interests:** New York Sports Fanatic, Skiing, Hiking, Cooking, Gardening, Settlers of Catan, Music