

Sofia Ricci Roane

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EDUCATION

University of St. Gallen, St. Gallen, Switzerland **Jun 2026**
BA, Major in Business Administration - Finance Specialization

Relevant Coursework: Financial Management; Microeconomics; Macroeconomics; Accounting, Controlling, and Auditing; Operations Management; Asset-Backed Commodity Trading; Private Law; & Public International Law

University of Pennsylvania, Philadelphia, US **Aug 2024 - May 2025**

Relevant Coursework: Real Estate Development; Urban Real Estate Markets; Corporate Finance; & Microeconomics
Activities: Wharton Undergrad Real Estate Club

WORK EXPERIENCE

Dow Inc. - Incoming Summer Treasury (Real Estate Asset Management) Intern **May 2025 - Aug 2025**

Dow Inc. - Corporate Real Estate & Facilities Shadowing **Jul 2024**

- Gained insight into real estate portfolio management by reviewing property usage and optimization strategies
- Deepened understanding of strategic real estate planning by considering long-term business needs and reviewing cost-saving opportunities

Un-Dress (Oikos) - Finance & Sponsoring Associate **Sep 2023 - Jun 2024**

- Negotiated sponsorship contracts with financial and in-kind sponsors while cultivating long-lasting partnerships
- Collaborated in the comprehensive budgeting process for the main event, a sustainable fashion show, which is the largest of its kind in Switzerland, overseeing a budget exceeding CHF 100,000 while maximizing revenue streams
- Established the ticket pricing strategy for the fashion show and after-party aiming to maximize revenue streams

Crossbow Partners AG - Asset Management Intern **Jul 2023**

- Developed an investment case on a discretionary global macro hedge fund with USD 1,100+ MM AuM distributed to Crossbow clients, describing potential investment opportunities based on probable global macro-trends in the next 6-12 months through analyzing hedge fund data
- Authored a recommendation to investors of a fundamental, bottom-up global hedge fund with USD 2,600+ MM AuM, grounded in historic and current market and fund data

CERTIFICATES & EXTRACURRICULAR ACTIVITIES

Argus Enterprise Training Course (Wharton Undergrad Real Estate Club - University of Pennsylvania) **Nov 2024**

- Developed practical experience in lease entry, budgeting, market assumptions, and valuation through interactive case studies, with a focus on cash flow modeling, portfolio reporting, and sensitivity analysis

The Real Estate Financial Modeling Bootcamp (udemy) **Jul 2024**

Certificate no: UC-4ed6d167-db52-4899-89d2-7092785f342d

- Acquired Excel financial modeling knowledge & skills to model real estate investment transactions

Real Estate Value Chain Certificate (Student's Real Estate Club - University of St. Gallen) **Mar 2023 - May 2023**

Awarded by the Competence Center for Real Estate Management (s-bf/HSG) at the University of St. Gallen

- Gained knowledge about various aspects of the real estate market including real estate valuation, financing, project development, marketing and investing
- Collaboratively and individually researched, developed and presented solutions to various case studies of Swiss and other European real estate firms

Conecte Os Pontos - Donation & Marketing Manager **Aug 2018 - May 2021**

- Documented donation inventory and facilitated with logistical elements for donation campaigns
- Created effective marketing medium for donation campaigns, exceeding target donation goal of BRL 25,000

SKILLS & ADDITIONAL QUALIFICATIONS

Technical: Intermediate: Microsoft Office, G-Suite, Adobe Phototshop, and Canva | Basic: Argus Enterprises

Languages: English (native), Portuguese (native), German (native), Spanish (beginner), and Italian (beginner)

Citizenships: United States of America, Brazil, Switzerland, and Italy

Interests: Tennis, Cooking, and Photography